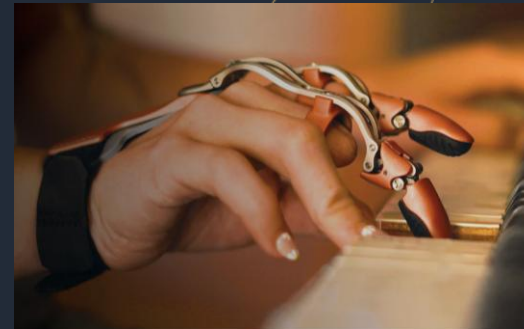
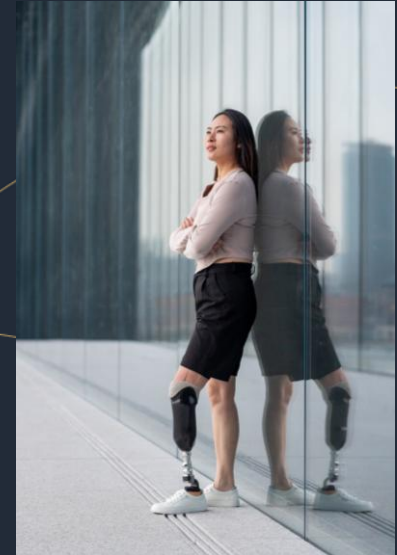
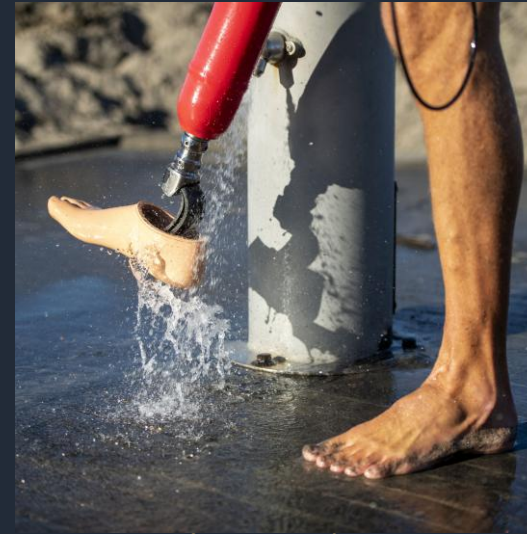




A leading global provider of innovative mobility solutions

Q3 2025 Investor Road Show Presentation

October 21, 2025



Q3 2025 Business update and financial performance



Key Highlights for Q3 2025

Q3 Performance & Guidance

Organic sales growth

+7%

Q3 Sales of USD 237m

Reported sales growth (USD)

+11%

Incl. 3pp from FX and 1pp from M&A

EBITDA margin

22% in Q3'25
(on par with Q3'24)

21% in 9M'25

(up 1pp from 9M'24 before special items)

FY'25 Guidance

Organic sales growth 5-6%
(unchanged)

EBITDA margin 20-21%
(unchanged)

Share issue

- ✓ 2,805,135 new shares issued in Q3 related to the investment in Streifeneder ortho.production

Share Buyback program

- ✓ 525,733 shares bought back in Q3'25 (market value of USD 2.7m)

Strategic initiatives

Streifeneder ortho.production

- ✓ Closing of the majority investment (51% of shares)
- ✓ Acquisition enables us to become a "Full range provider in O&P"
- ✓ USD 29m in sales in 2024

Odyssey® iQ launched (College Park)

- ✓ New hydraulic microprocessor foot
- ✓ Lightweight and low-profile foot solution suitable for various environment and activities

Neuro Orthotics (Fior & Gentz)

- ✓ Tracking according to plan
- ✓ Focus on international expansion
- ✓ Good ramp-up in select new markets during Q3

External

Section 232 related to MedTech

- Several factors remain uncertain making it too premature to assess any potential impact

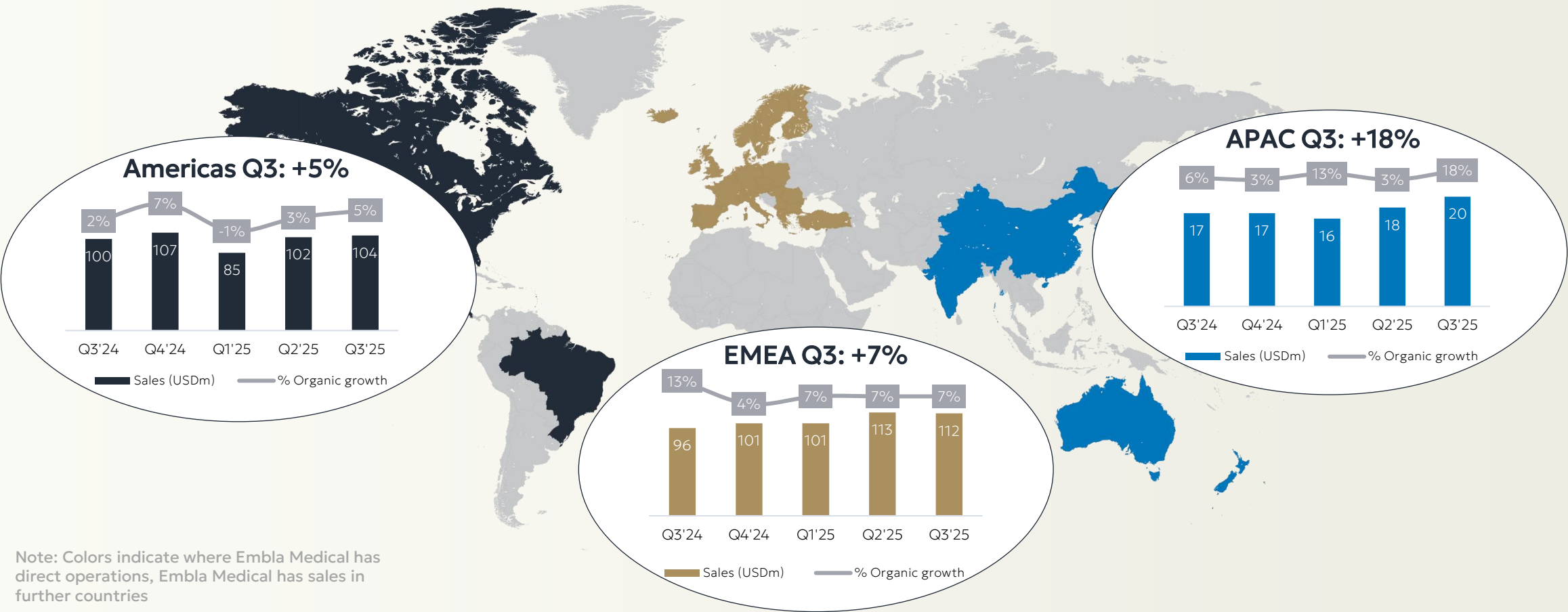
Impact from trade tariffs

- Some US tariffs impact in Q3
- 2025 guidance assumes some absorption from trade tariffs
- Continued uncertainty

Competitive Bidding

- New round of competitive bidding announced in July 2025 impacting OTS Orthoses in the US
- Potential impact is uncertain

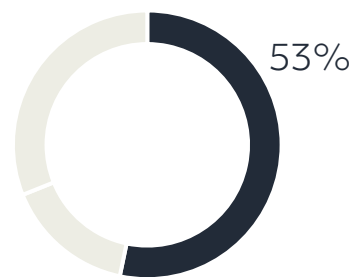
Growth in Q3 2025 was driven by solid growth across all regions mainly driven by Prosthetics & Neuro Orthotics



Prosthetics & Neuro Orthotics sales



% of total sales in Q3



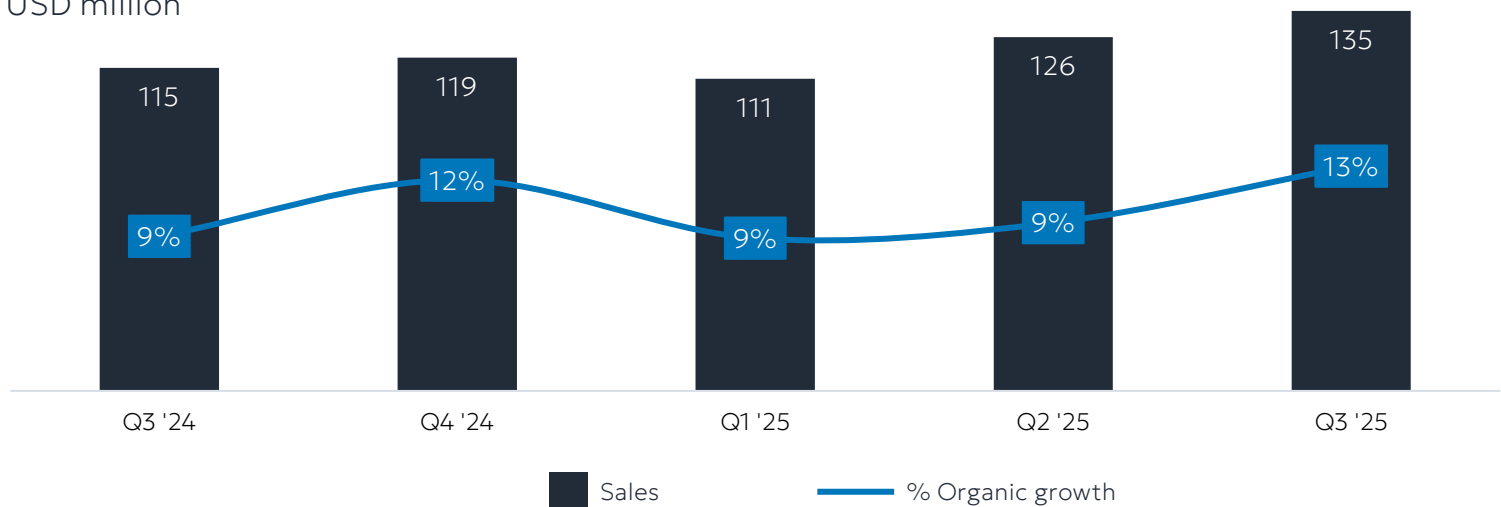
Year-to-date sales

372
USD million

Year-to-date growth

10%
organic growth

Sales
USD million



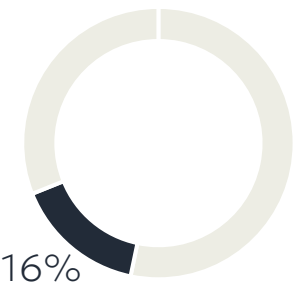
Highlights

- EMEA: Continued strong momentum in EMEA across most markets driven by volume growth and solid uptake across most product categories; especially in Bionics and Feet solutions supported by recently launched innovation such as Navii (Bionic knee) and Pro-Flex Terra (mechanical feet solution)
- Americas: Strong recovery in Americas in Q3 following a soft start to the year. Strong growth in key product categories led by recently launched innovation Navii and Pro-Flex Terra. College Park also showed good sales following the launch of Odyssey iQ (Bionic foot)
- APAC: Strong quarter with growth across markets driven by China, Japan, and Australia
- Neuro Orthotics: Business tracking according to plan with focus on expanding internationally. Good ramp-up in new markets in Q3

Bracing & Supports sales



% of total sales in Q3



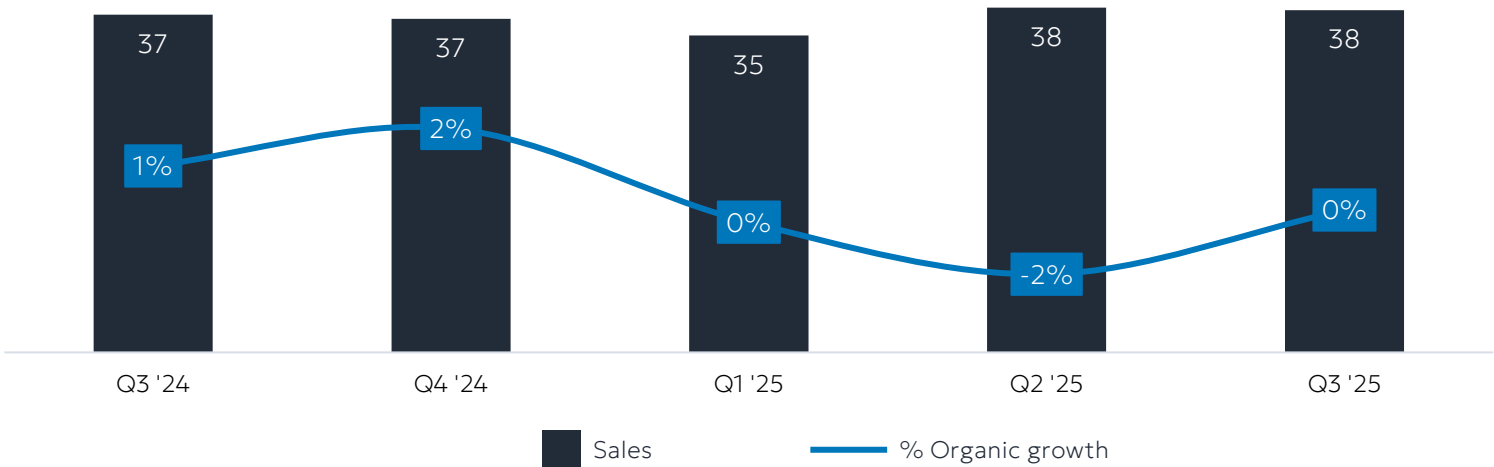
Year-to-date sales

111
USD million

Year-to-date growth

-1%
organic growth

Sales
USD million



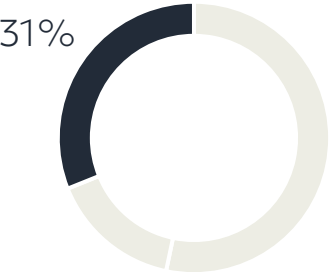
Highlights

- EMEA: Sales in Bracing & Supports were soft in EMEA during Q3 with some markets showing good performance but offset by softer performance in other markets
- Americas: Sales in Bracing & Supports came in flat. Good growth in Canada
- APAC: Scattered performance in APAC. Solid growth in Australia and New Zealand, but soft performance in most other markets, except Korea, which is recovering on the back of a prolonged Doctor's strike

Patient Care sales



% of total sales in Q3



Year-to-date sales

217
USD million

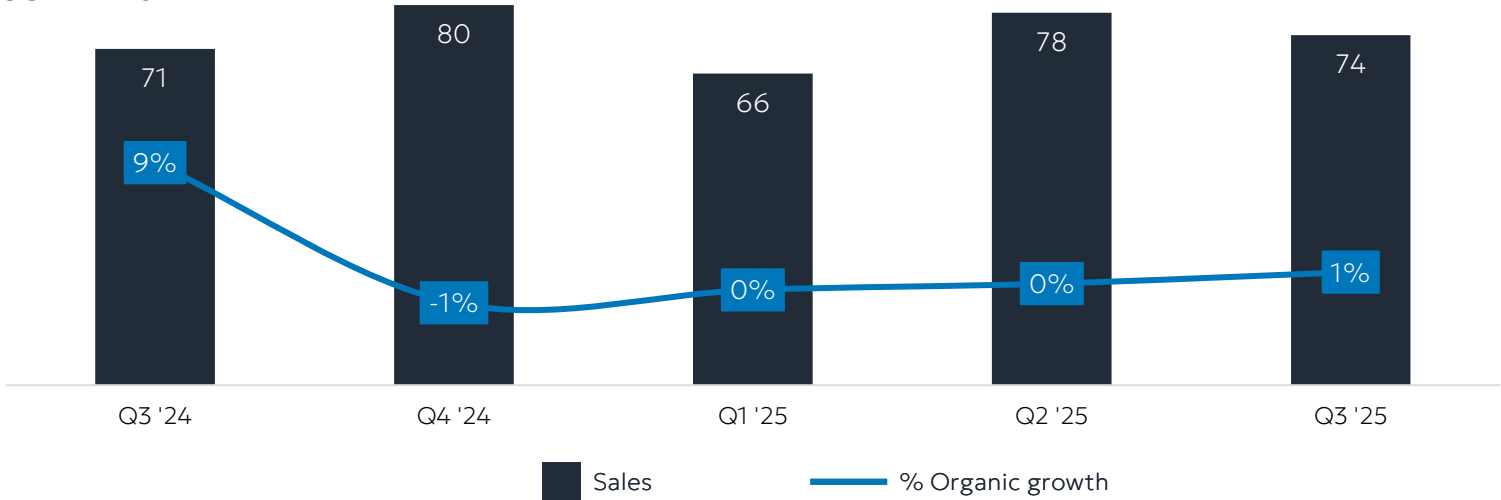
Year-to-date growth

0%
organic growth

Highlights

- EMEA: Mixed performance for the quarter with strong performance in selected markets but offset by softer sales in some of our larger markets
- Americas: Good performance in selected territories offset by other regions falling short
- APAC: Strong performance

Sales
USD million



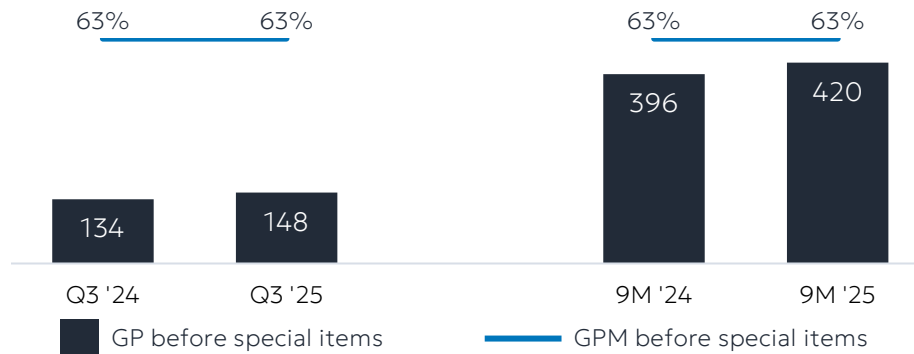
General performance observations in Patient Care

- The Patient Care market is estimate to grow 3-5% YoY while yielding healthy operating margins
- Our business has recently experienced lower than expected growth in EMEA and Americas
- ForMotion rebranding, integration of ERP and operational systems, and other change management initiatives impacting ways of working are factors that had a negative impact on our clinics performance – impacting revenue and profitability
- Top priority is on performance management to get Patient Care back on track

EBITDA margin expanding by 1%-points in 9M'25 to 21% (vs 20% in 9M'24) despite unfavorable FX; Expansion driven by continued cost discipline in SG&A

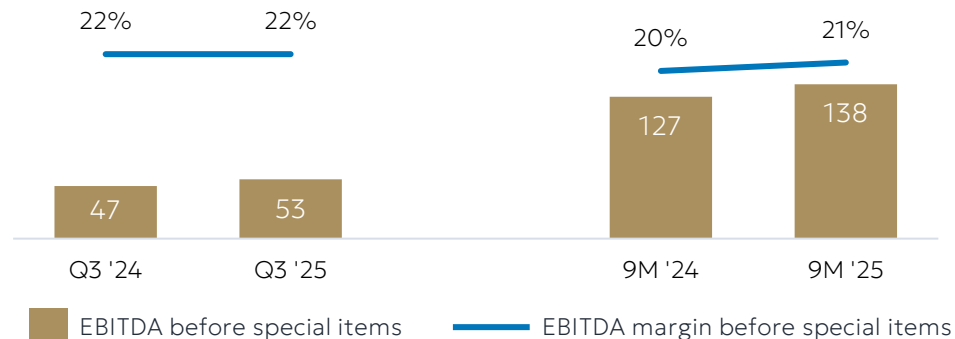
Gross Profit and Gross Profit margin

USD million



EBITDA and EBITDA margin

USD million

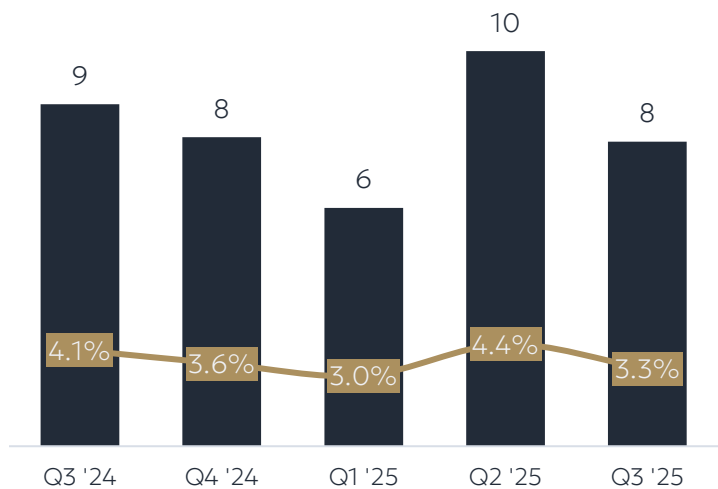


Highlights

- **Net sales:** 7% organic growth in the quarter and 11% reported growth with contribution from FX and acquisitions. 5% organic growth for 9M'25
- **Gross Profit:** For Q3'25 the Gross profit margin was 63% on par with Q3'24. Positive impact from strong performance in P&NO coupled with manufacturing efficiency but adversely impacted by softer sales in B&S and Patient Care in addition to some impact from US tariffs. Gross profit margin in 9M'25 was 63% vs 62% 9M'24 (63% before special items)
- **OPEX:** OPEX amounted to USD 111 million or 47% of sales in Q3'25, compared to USD 101 million or 47% of sales in Q3'24. OPEX growth was 5% organic in Q3'25 (vs. 7% organic sales growth) in line with continued focus on cost management
- **EBITDA:** EBITDA margin was 22% in Q3'25 on par with Q3'24. In the third quarter the EBITDA margin was negatively impacted by ~50bp from FX. EBITDA margin in 9M'25 was 21% compared to 19% for 9M'24 (20% before special items)
- **Net Profit:** Net profit grew by 17% in both Q3'25 and 9M'25. Growth in net profit was positively impacted by strong operating results

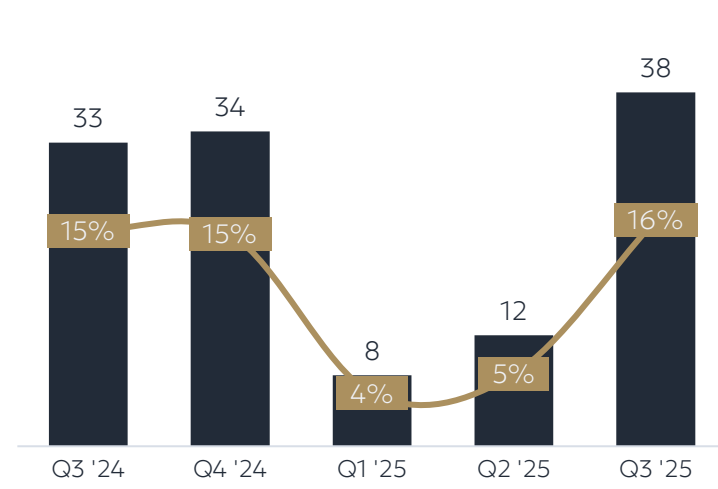
Cash flow and leverage

Capital expenditures and % of sales
USD million on actual rate



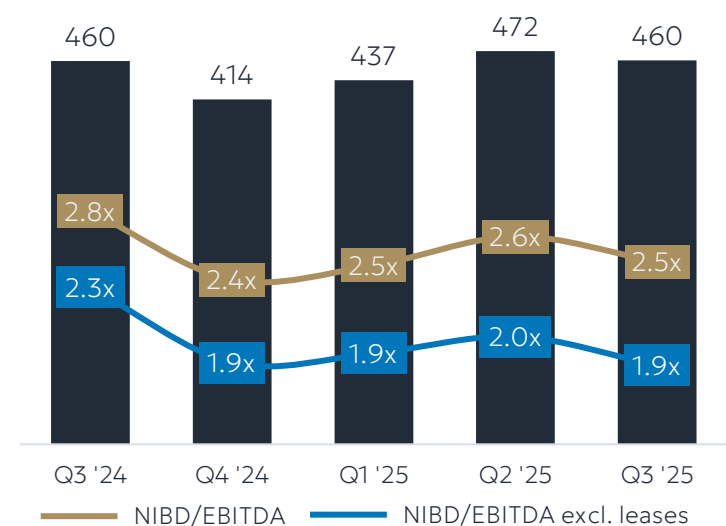
- CAPEX in Q3 is at 3.3% of sales and YTD at 3.6%
- CAPEX returning to normalized levels within the guided range of 3-4% of sales (was 4.6% of sales in 2024)

Free cash flow and % of sales
USD million on actual rate



- Free cash flow was strong in Q3, benefitting from strong operating results, positive impact from net working capital, and CAPEX returning to normalized levels
- First half of each year is seasonally lower than the second half in terms of cash flow generation

Net Interest-Bearing Debt and Leverage
USD million on actual rate



- Leverage was 2.5x end of Q3 2025 (1.9x excl. leases)
- The leverage ratio is within the target range of 2.0-3.0x and the share buyback program is ongoing

2025 Guidance

	Guidance as of Oct 21 2025	YTD 2025	Guidance as of July 22 2025
Sales growth Organic	5-6%	5%	5-6%
EBITDA margin Before special items	20-21%	21%	20-21%
For modeling purposes:			
Special items In USD million	None	None	None
CAPEX % of sales	3-4%	4%	3-4%
Tax Effective tax rate	23-24%	24%	23-24%



A woman with a prosthetic leg is walking a dog in a field at sunset. Another person is kneeling in the field, interacting with the dog. The scene is bathed in the warm, golden light of the setting sun, with mountains visible in the background.

About Embla Medical

A leading global provider of innovative mobility solutions



Embla Medical

A global leader in innovative mobility solutions that help people live a Life Without Limitations®

 Founded in 1971 by Össur Kristinsson, who was a below-knee amputee himself and clinician (CPO)	 Developer & manufacturer of mobility solutions and operator of +200 Patient Care facilities in 11 markets	 Commercial in 36 markets with around 4,000 employees across the world	 Innovation-driven: USD 40m in R&D investments (2024) equivalent to ~5% of Group sales*
 Listed on Nasdaq Copenhagen since 2009 with a Market Cap of USD ~2bn (DKK 13bn)	 Solid track record 17% sales growth CAGR since 1999 (incl. M&A)	 Highest ever sales reached in 2024 with USD 855m +6% (Organic) +9% (LCY)	 20% EBITDA margin in 2024 (before special items) Up 2pp from 2023

RESPONSIBLE FOR TOMORROW.

Embla Medical named one of the World’s Best Companies in Sustainable Growth 2025 by TIME Magazine



*Or 10% of sales relative to sales in Prosthetics and Neuro Orthotics, where the majority of our R&D resources are focused on.



We operate in an attractive and “sticky” niche industry supported by long-term sustainable growth trends

Trends impacting volume growth,
pricing and improved product mix



Aging and more
active population



Improved
treatments



Better access
to Healthcare



Empowered
patients



Cost effective
Healthcare

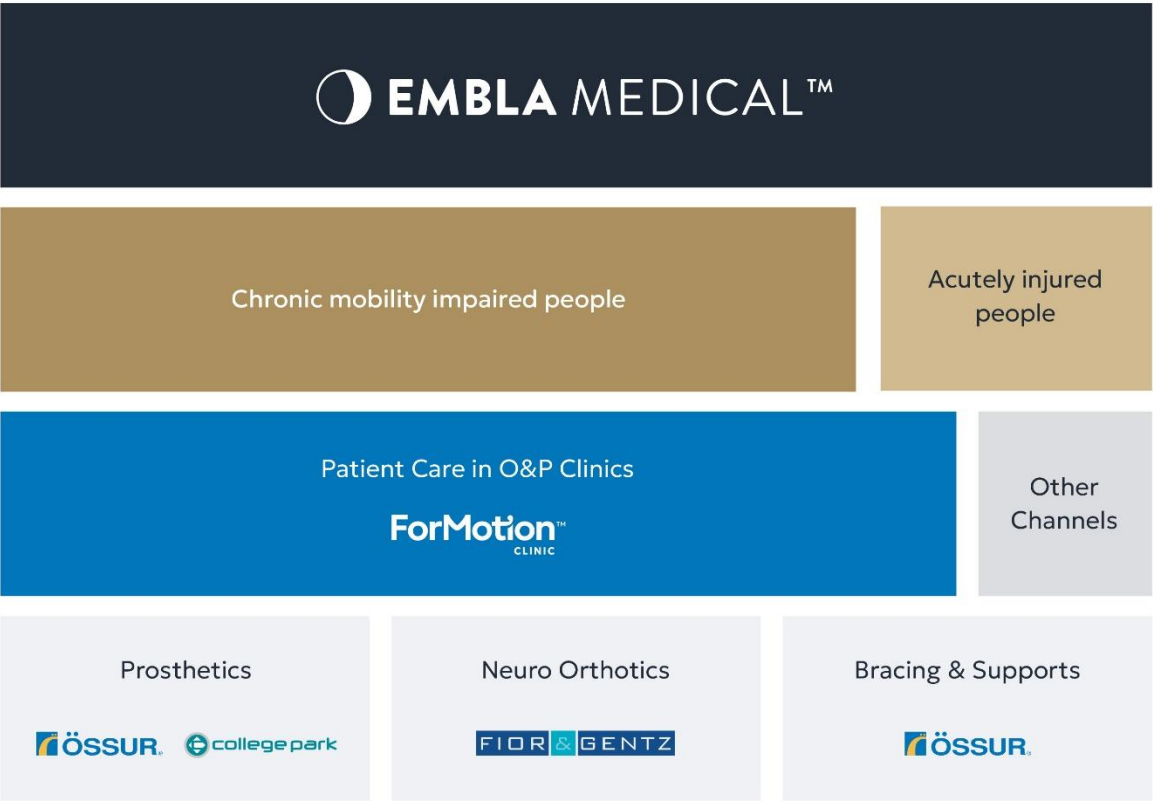


Digitalization

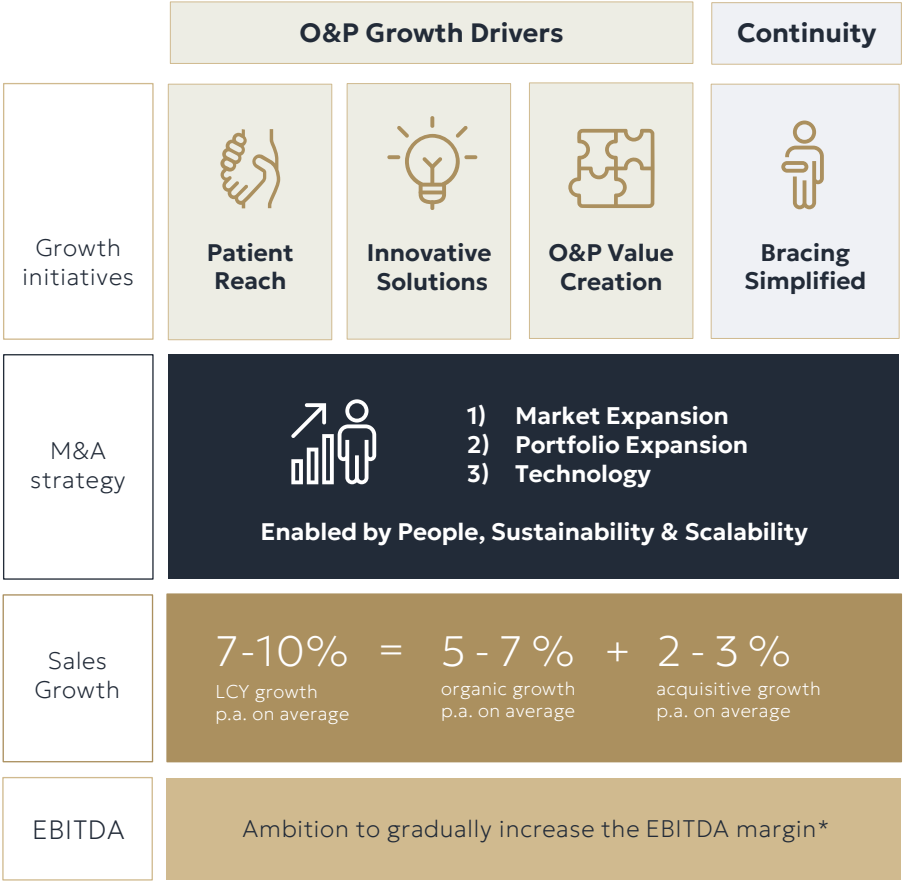


Unlocking a larger playing field as an increasingly patient driven organization operating across the entire value chain

Transitioning from being a product company to become an increasingly patient-centric organization



Our Growth'27 Strategy



*Subject to potential M&A and special items

OUR VISION

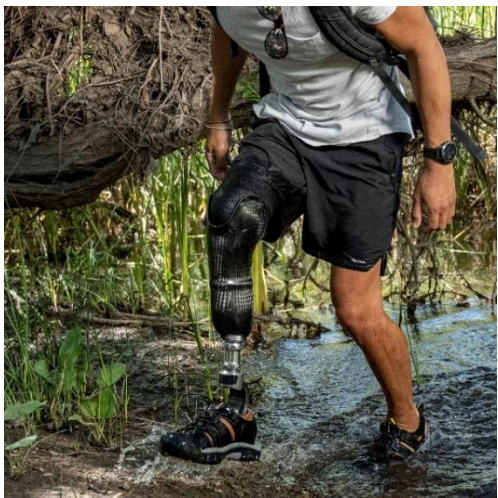
To enable Life
Without Limitations

OUR MISSION

We Improve People's Mobility

Our business segments are highly synergistic

Prosthetics & Neuro Orthotics



Comprehensive portfolio of Prosthetic solutions



Lower limb product offering in Neuro Orthotics

Bracing & Supports



Broad product offering in Bracing & Supports

Patient Care



Orthotic & Prosthetic services

49%*
of total sales
in 2024

~6%*
FIOR & GENTZ
acquired in 2024

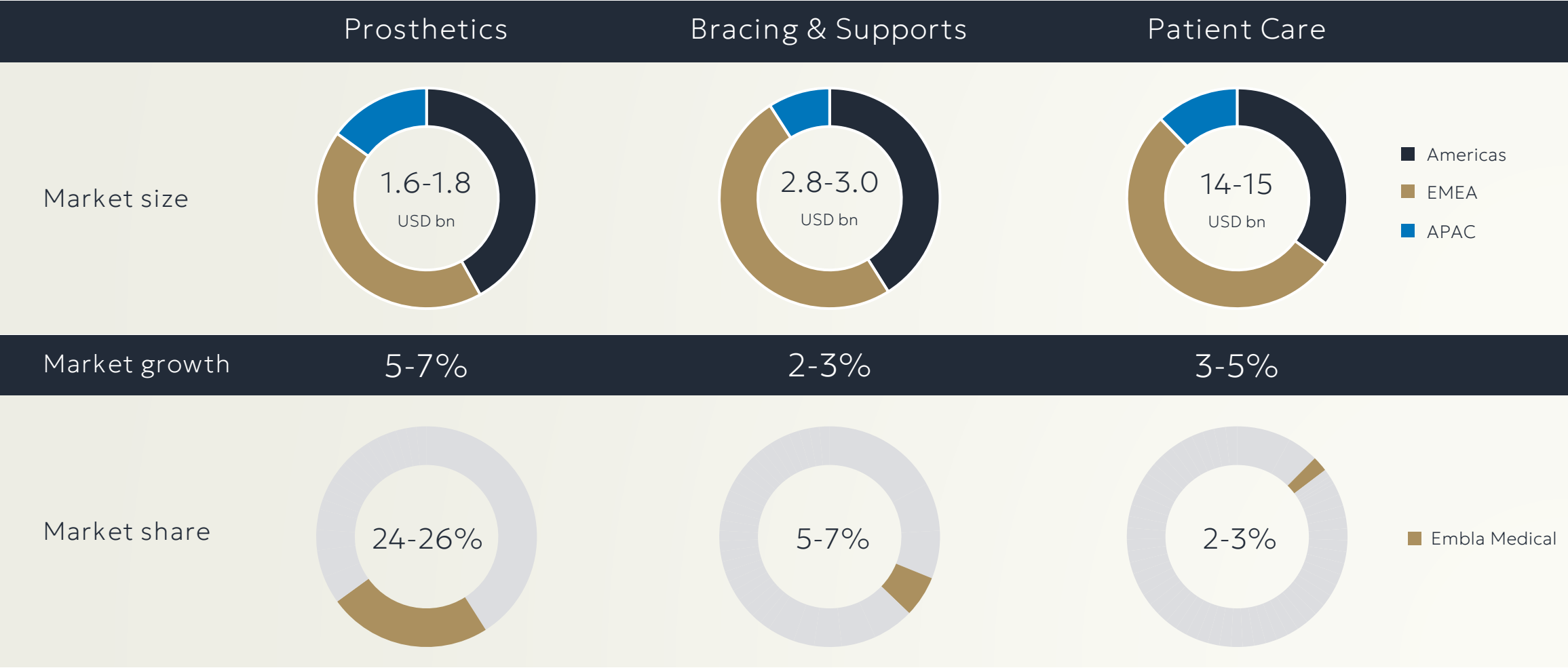
17%
of total sales
in 2024

34%
of total sales
in 2024

15 *Prosthetics sales performance and split include sales from Neuro Orthotics from 2024 (~6% based on 2023 figures)

*Based on 2023 split as Neuro Orthotics sales have since been segmented together with Prosthetics & Neuro Orthotics in our reporting segments

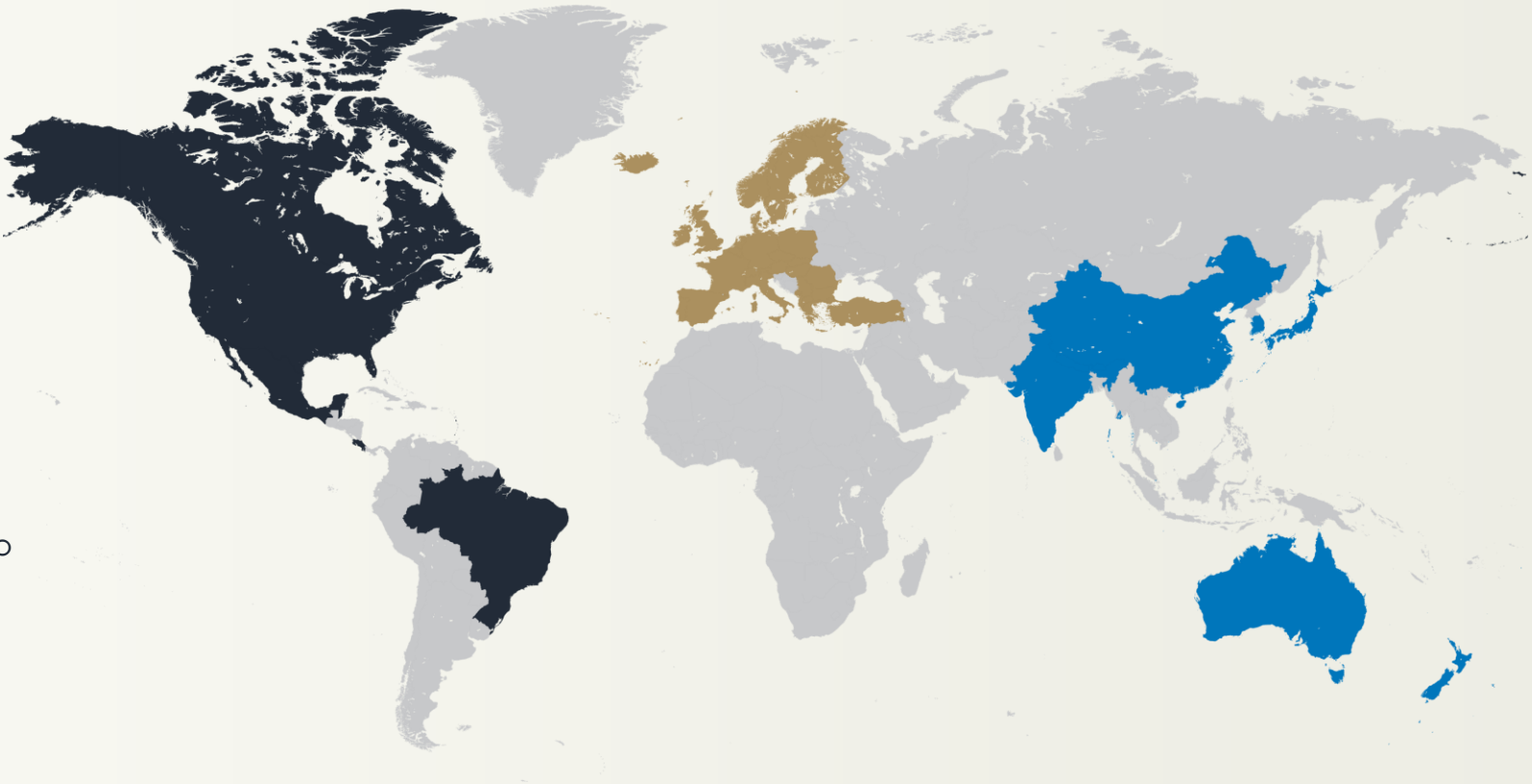
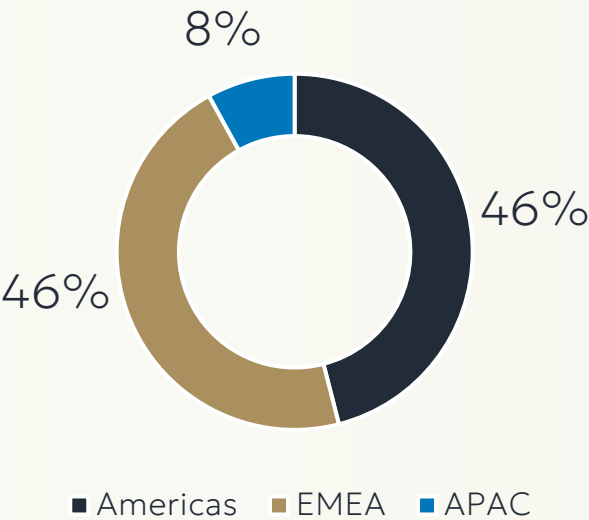
Embla Medical has opportunities for further growth in key markets



Embla Medical regional sales split 2024

Operations in 36 countries

Sales 2024
USD 855
million



Embla Medical manufacturing locations

- Manufacturing of advanced prosthetic solutions, including Bionics, takes place in Iceland and Scotland
- Manufacturing of most other prosthetics solutions, components and premium bracing solutions takes place in the U.S. and Mexico
- Manufacturing of soft goods is outsourced to China
- In addition, we have a few smaller specialized manufacturing facilities in selected countries



Since 2009, the global manufacturing platform has consolidated its operations, presently functioning in 13 fewer locations compared to in 2009

We will continue to build on a solid foundation



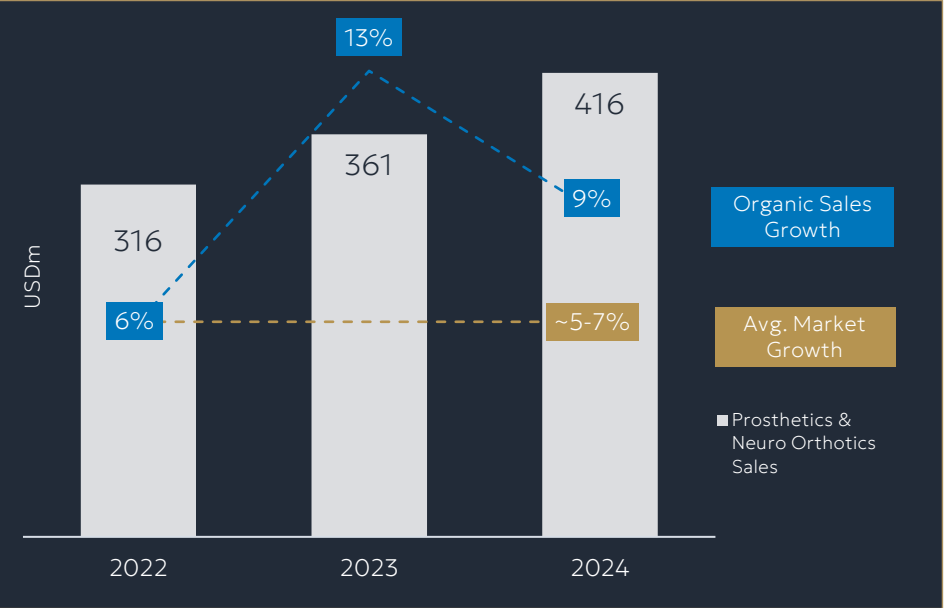
2013+ Vertically integrated provider of mobility solutions

1995+ Building market access and a broad portfolio

1971-1995 Developing a product

Prosthetics

P&NO Sales Performance*



*Prosthetics sales performance and split include sales from Neuro Orthotics from 2024 (~6% based on 2023 figures)

Business Characteristics

-  Our Focus: We develop, manufacture and commercialize non-invasive Prosthetics
-  Fitting rates are increasing but today only 1/3 of new amputees are fitted with prosthetics
-  ~25% market share in a market valued at USD ~1.8bn growing 5-7% annually
-  Innovation driving growth and functional trade-up
-  Direct sales into 36 markets; mainly Western Significant opportunity in Emerging Markets



Prosthetics

Strong brands



Main causes for amputations

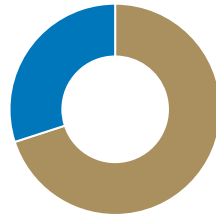
Lower Extremity Amputations



- Vascular diseases
- Trauma
- Other (cancer, war, Phocomelia)

More than 850k new major lower limb amputees per year

Upper Extremity Amputations



- Trauma
- Other

More than 25k new upper limb amputees per year

What is driving growth?



Increasing fitting rates for amputees (up from 1/3)



Increase Bionic Penetration among low active



Drive functional trade-up; ensure users get best possible solution



Grow Emerging Markets through better access

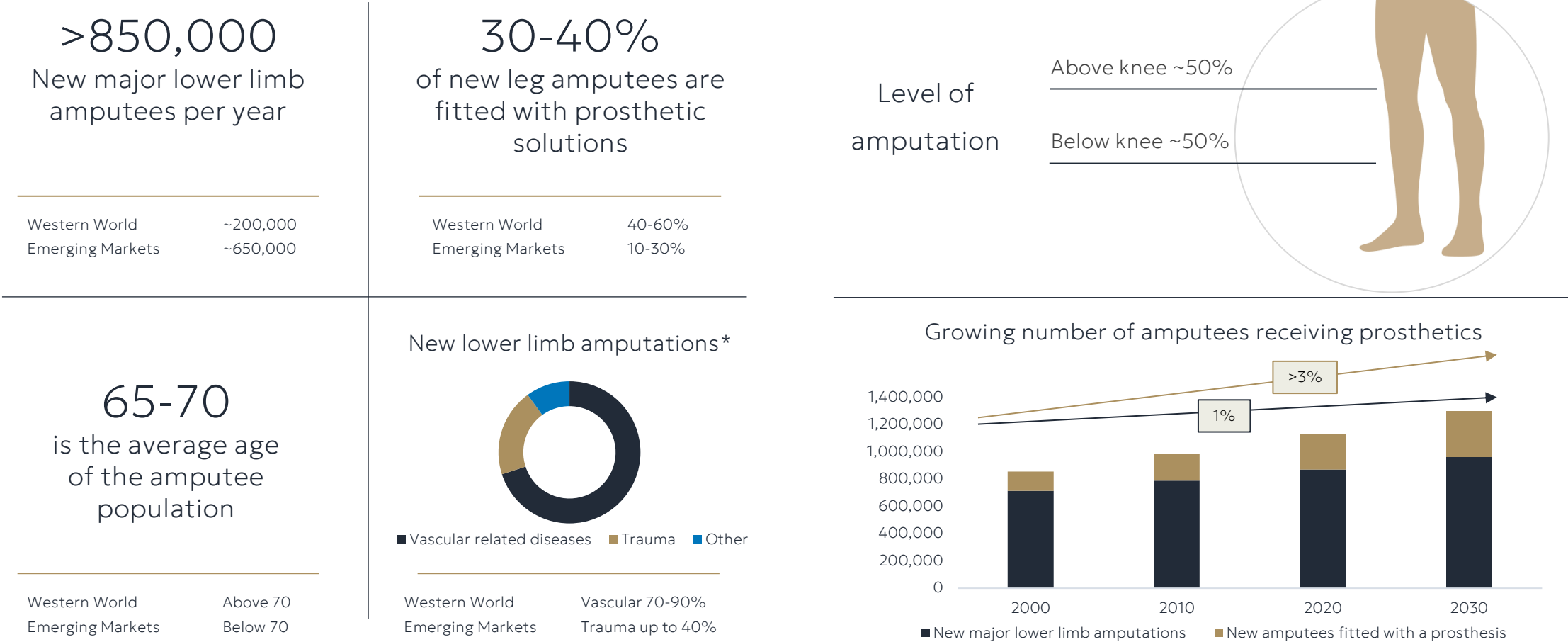


Our leading prosthetic brands serve an amputee population that needs maintenance, renewals, and upgrades of their prosthesis



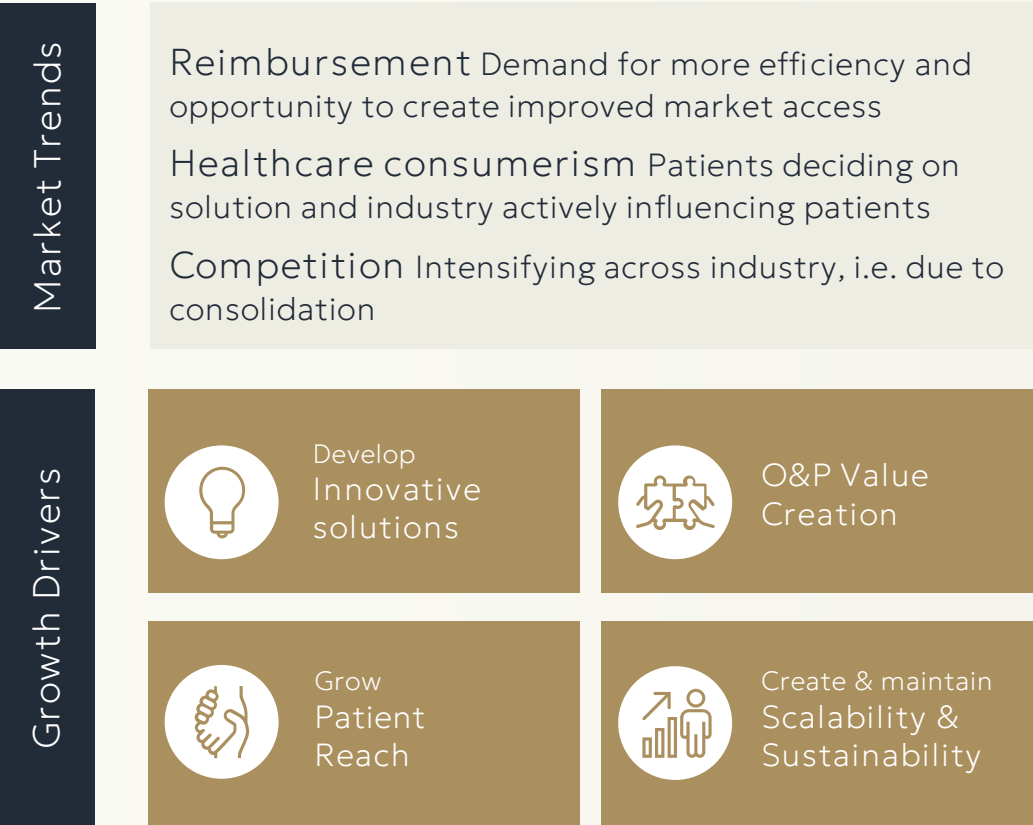
Above 70-80% of prosthetic component sales are recurring sales to existing patients

Only 30-40% of all new leg amputees are fitted with prosthetic solutions



It's our ambition to serve more people for profitable growth by strengthening our position as a leading provider and innovator of Bionics

What are the current Market Trends and Growth Drivers in prosthetics?

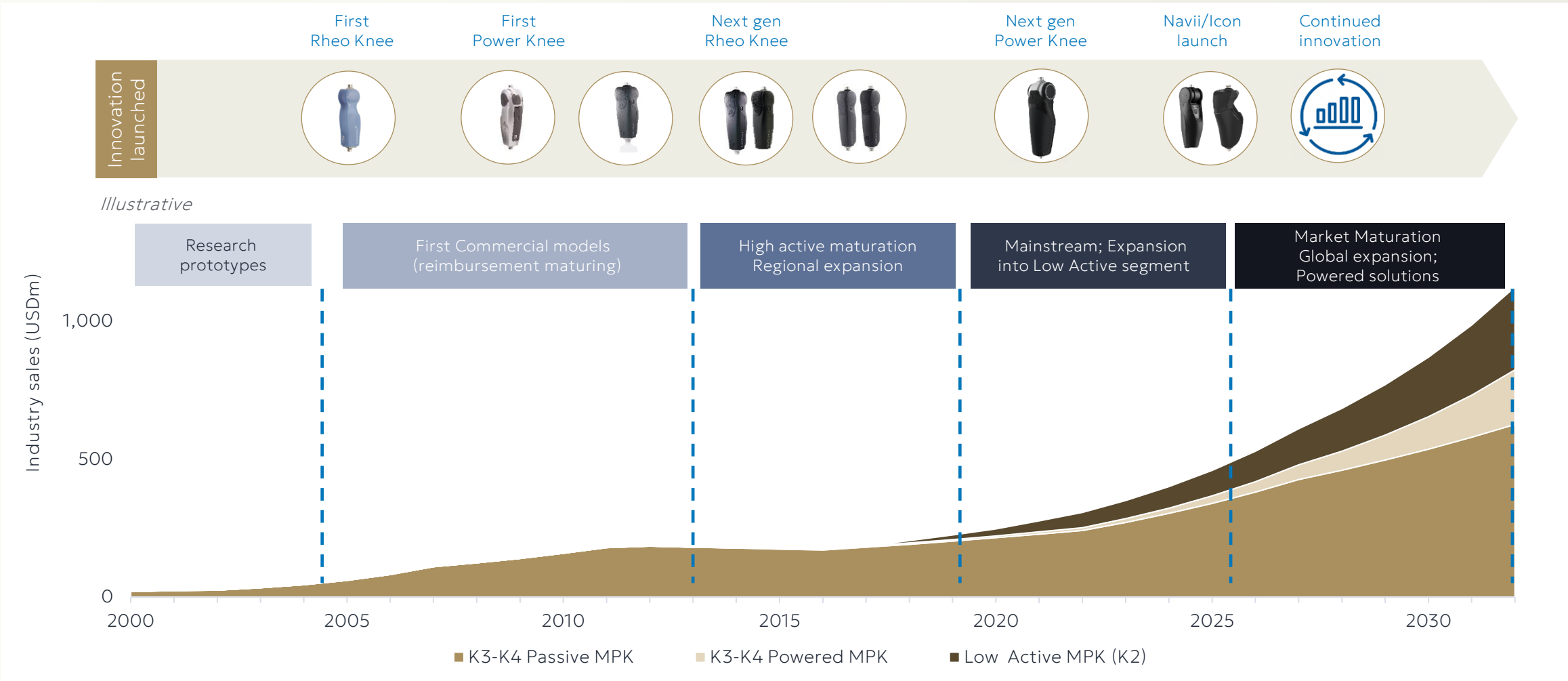


... and how do we act on these?

Our Strategic Priorities in Lower Limb Bionics



The Bionic MPK market continues to develop favorably driven by functional trade-up from innovation and regional coverage expansion



Össur MPK Portfolio: Stronger Together

OFFER INNOVATION, REACH MORE PATIENTS



Offer different value to customers & patients



Greater revenue opportunity



Grow market share

Value & Price



Rheo Knee®

Proven solution.
Great value for
money.



Navii®

Expand your world.
Premium benefits
for more patients.



Power Knee™

Preserve mobility.
Innovation to replace
lost muscle function.



Navii User Profile

For users that do not want to be inhibited by their prosthesis to explore new places.

No boundaries. Best solution for all of life's activities. For everyone. For every step.

- Natural and light movement
- Rugged and durable to withstand everyday life and adventure
- Participation in water activities (beach and pool)
- Aesthetics

K2

- Limited community walker
- Can handle curbs and stairs



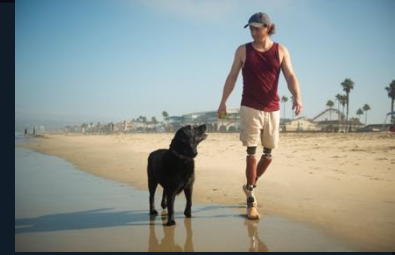
K3

- Unlimited community walker
- Can navigate most barriers



K4

- Beyond basic walking
- High impact/high energy



US Medicare Expands Access to Advanced Bionics for K2 patients

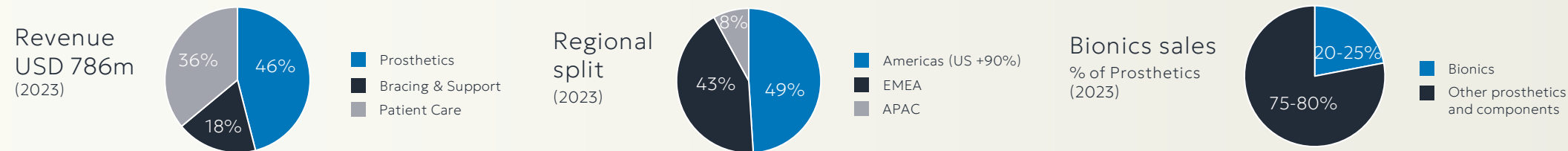
Coverage Expansion Key Facts

- **The Big Takeaway:** Less-mobile patients get access to microprocessor-controlled knees (MPKs)
- **Why?** Clinical research shows MPKs provide significant benefits to less-mobile amputees
- **Secondary Benefit:** Less-mobile amputees now getting a MPK are also eligible to receive more advanced feet
- **Unexpected Win:** Updated requirements also create opportunities for *a//* lower-extremity amputees to get more advanced devices

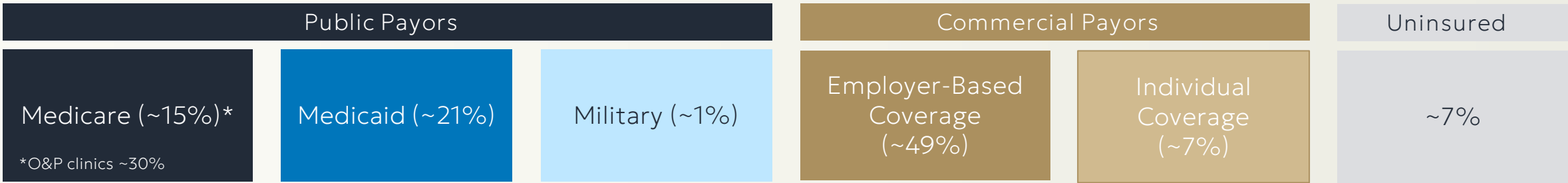


A Mid-to-Long-Term Growth Opportunity

Breakdown of Embla Medical sales today related to Bionics (2023 figures)



US Payor Landscape

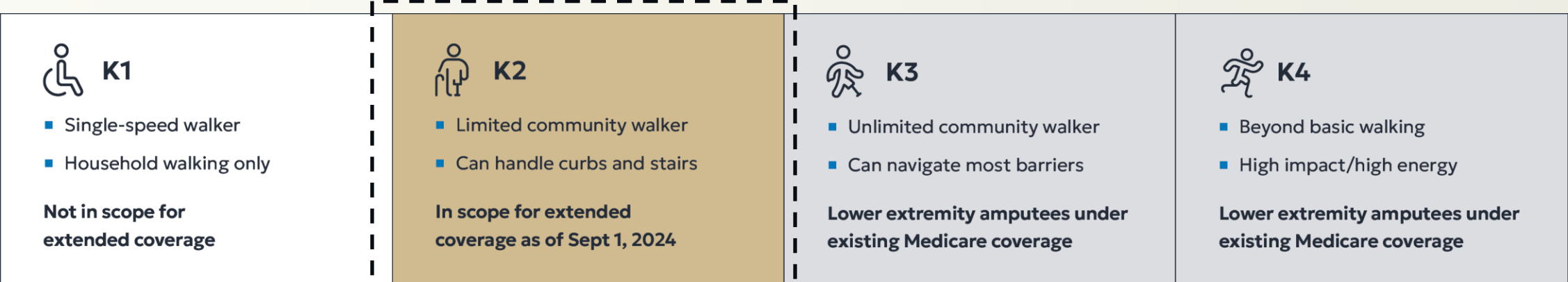


Medicare total annual spend on lower limb prosthetics: USD ~800M (Medicare + Medicare Advantage)*

Nearly all commercial payors use Medicare's coding and fees as a baseline
Commercial payors usually set their fee schedules as a % of Medicare's

Expanding US Medicare coverage to K2 patients represents a Mid-to-Long-Term Growth Opportunity for Embla Medical

Classification of functional levels for prosthetic users

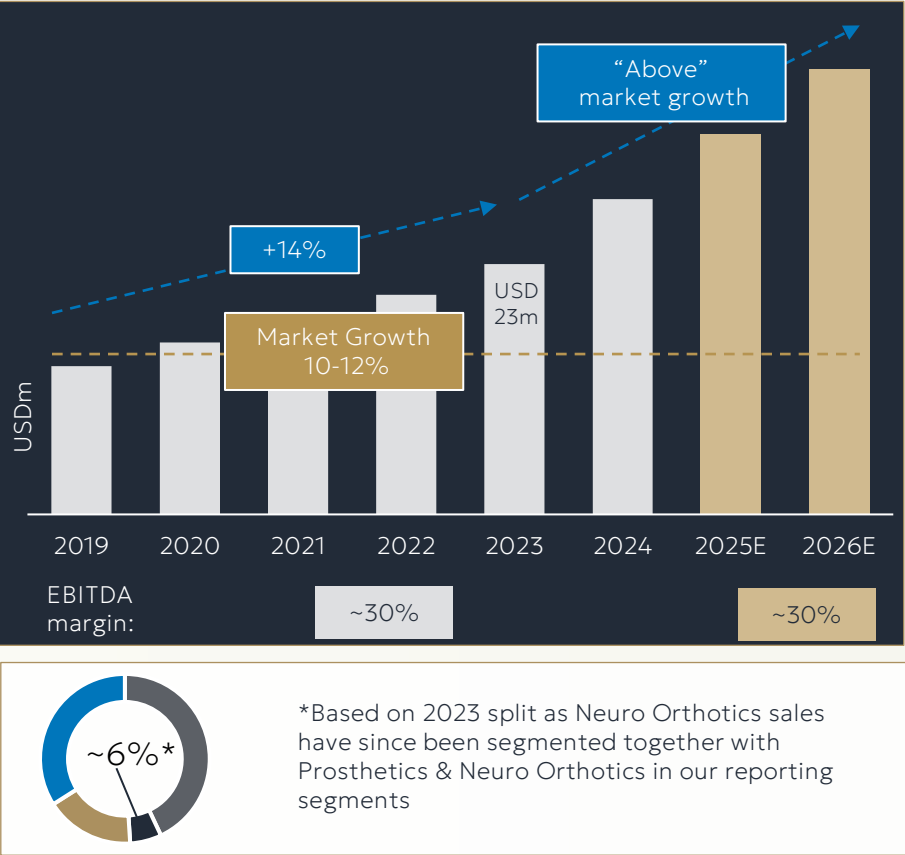


Today Medicare accounts for ~30% of the revenue of an avg O&P facility in the US
K2 and K3 patients account for the majority of Medicare’s prosthetics claims today

Medicare total annual spend on lower limb MPKs: USD ~100M (Medicare + Medicare Advantage)

Neuro Orthotics

Attractive Profitable Growth



Business Characteristics

-  Innovative orthotic joints
FIOR & GENTZ
ORTHOPÄDIETECHNIK MIT SYSTEM
-  Complementary product offering with compelling commercial synergies
-  “Sticky business” offering up to ~90% in reoccurring sales
-  Addressing an attractive untapped niche market in neurological disorders
-  Expand sales reach leveraging Embla Medical/Össur’s distribution channels and commercial footprint



Video demonstrating a Multiple Sclerosis patient before and after wearing a bilateral Knee Ankle Foot Orthosis (KAFO's)

Before



After



Neuro Orthotics

Untapped market in Chronic neurological disorders



Stroke

1 in 4 adults will have a stroke in their life¹



Multiple sclerosis

2.9m
(globally)³



Cerebral Palsy

2 in a 1,000 live births
will have CP⁵

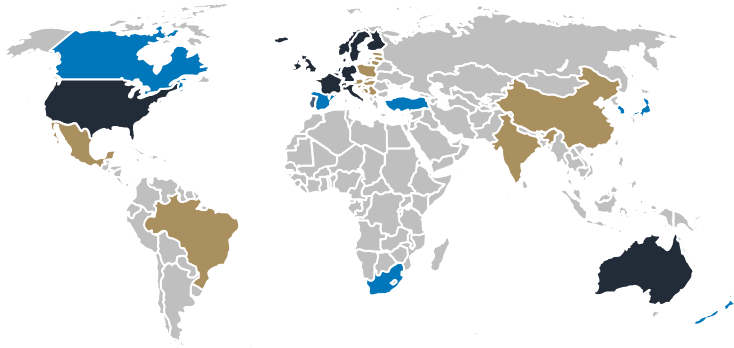


Spinal cord injuries

15m
(globally) ⁶

Neuro Orthotics penetration rates across indications estimated to be below 5% in Developed Markets - except Germany (15-20%)

Attractive growth both short and long term



Proof-of-Concept in Germany
(German market made up +70% in 2023)



Near-term
Transfer product distribution



Mid-term

Build new markets and access



Long-term
Expand Neuro Orthotics globally

Long term growth drivers
with similar structural
dynamics to Prosthetics



Grow
Patient Reach



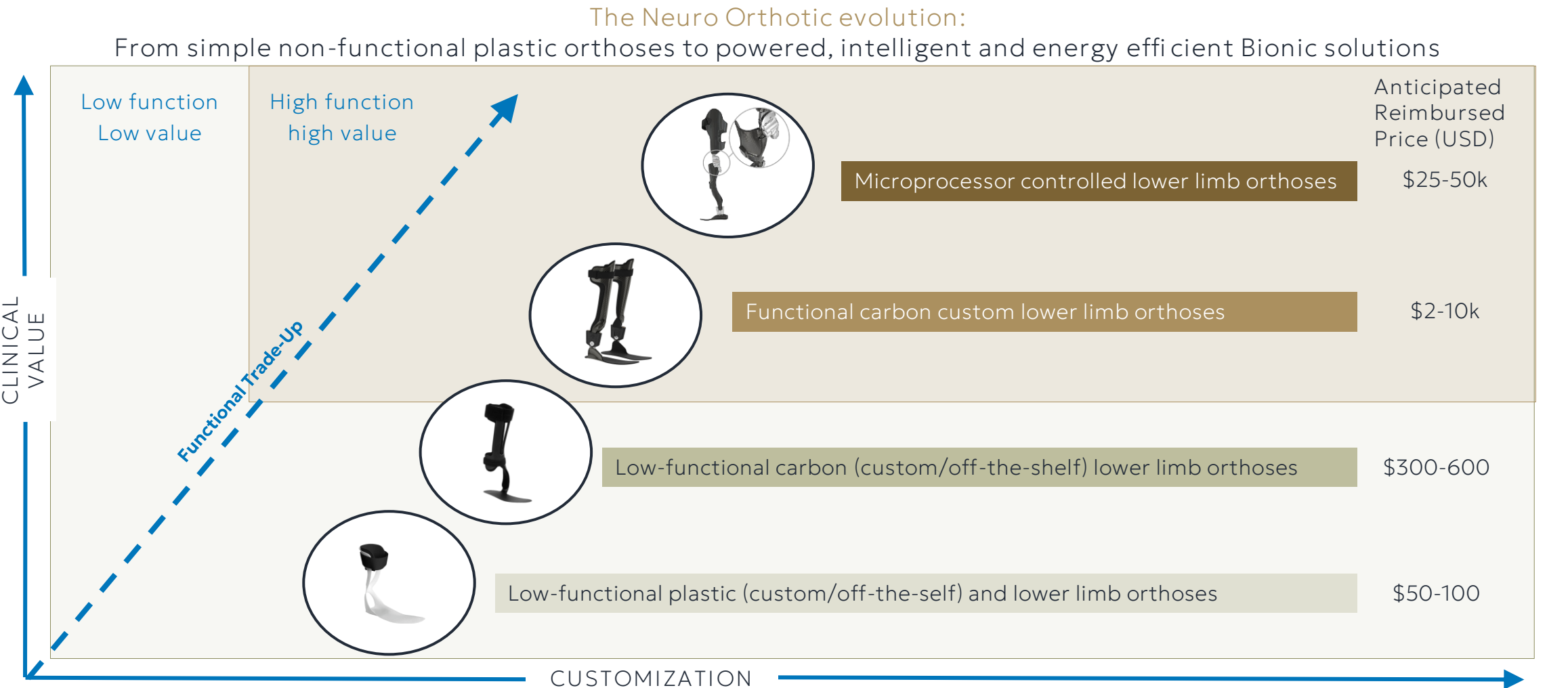
Increase use
of product



Functional
trade-up

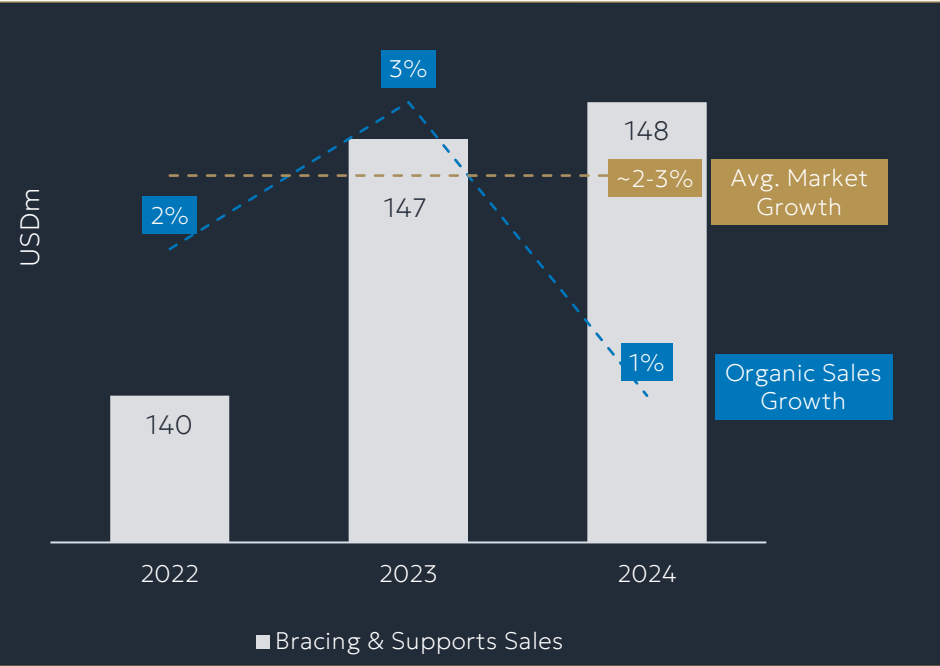


The maturity of the Neuro Orthotic Market is likely more than a decade behind prosthetics, both in terms of offering and awareness



Bracing & Supports

B&S sales performance



Business Characteristics

-  Targeting acute patients recovering from fractures, ligament injuries or patients suffering from Osteoarthritis
-  USD 3bn market growing annually 2-3%
-  Primary Markets are Orthopedic clinics (EU/US) and hospitals (US)
-  Synergies and overlap with our chronic sales channels and clinics
-  Characterized as being higher volume business (vs. chronic) with more intense competition in select markets



Bracing & Supports

Our Bracing & Supports offerings



Osteoarthritis (OA)

Solutions designed to enhance quality of life, reduce pain, and improve mobility e.g. the Unloader One X



Temporary/Acute injury solutions

Solutions designed for people recovering from fractures, ligament injuries or for those in need of post-operative treatment solutions e.g. CTi3 ligament knee brace

Bracing Simplified Strategy



Core Identity

Be the trusted partner for our customers e.g. value-based training, campaigning



Customer Convenience

Reduce complexity for our partners e.g. digital solutions



Product Confidence

Provide our partners with a simplified and strong portfolio with high value



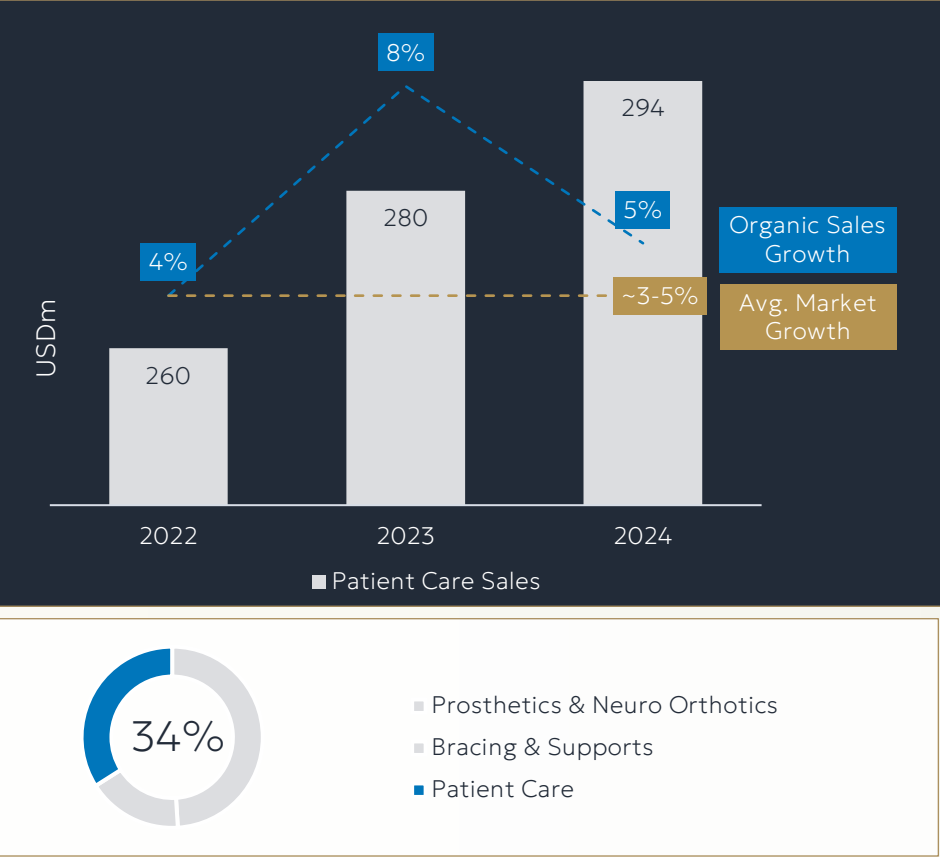
Responsibility

Reduce our footprint and that of our partners e.g. packaging



Patient Care

Patient Care sales performance



Business Characteristics

Global network of leading O&P facilities
ForMotion™
CLINIC

Patient Care represent a market valued at USD 14-15bn globally with Embla holding 2-3% MS

Clinics staffed by expert clinicians and highly skilled mobility professionals

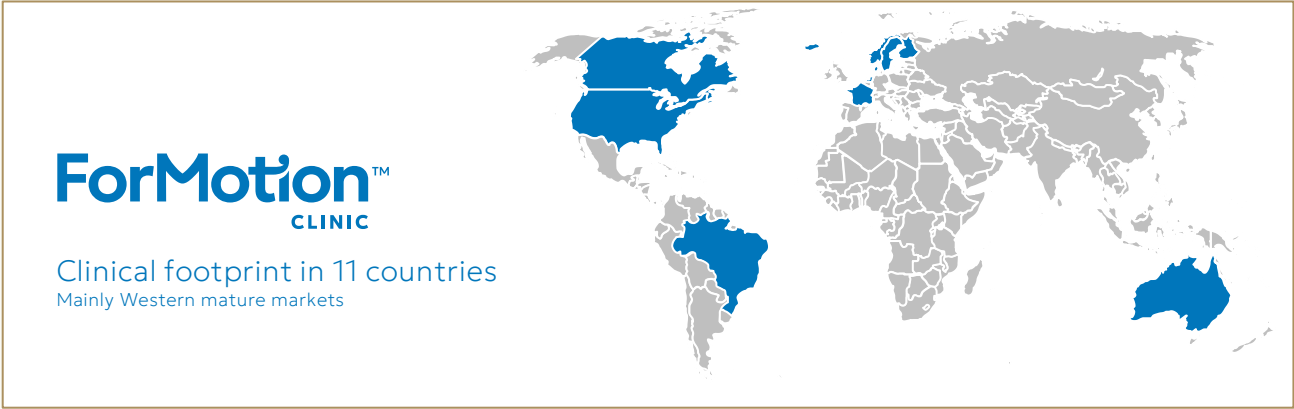
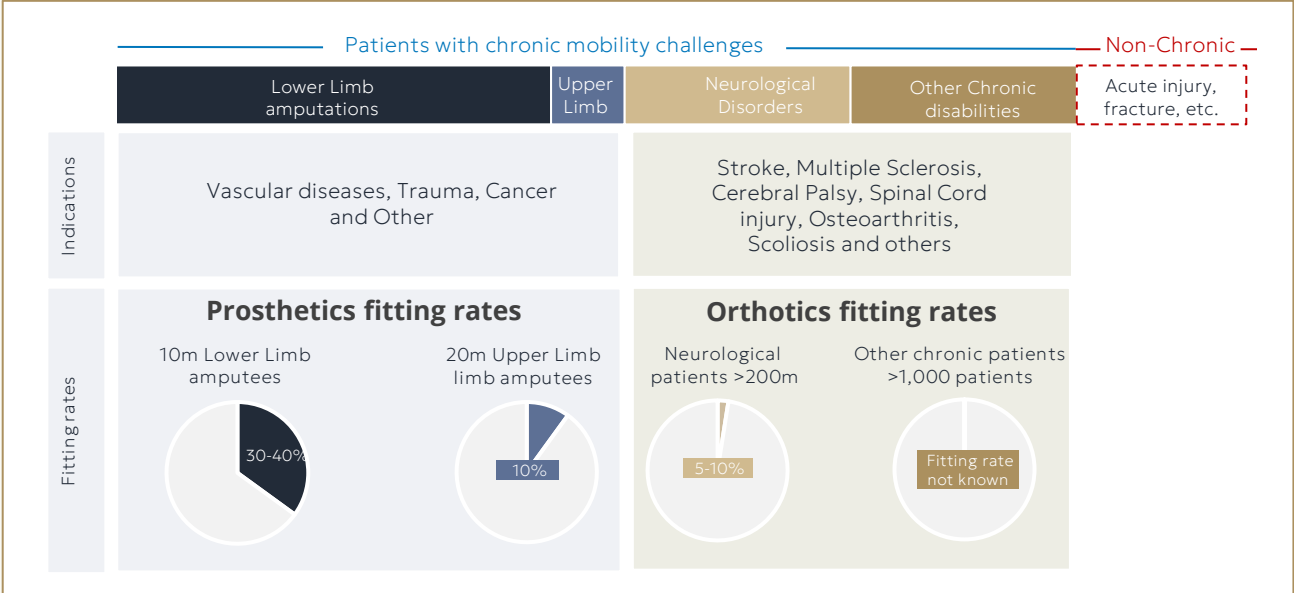
“Sticky business” offering up to 70-80% reoccurring services and renewals

Embla Medical operates clinics in 11 countries with focus on Western mature markets



Patient Care

Our Primary O&P focus: Patients with chronic mobility challenges



Strategic priorities



Our Growth'27 strategy

O&P Growth Drivers


1

Patient
Reach


2

Innovative
Solutions


3

O&P Value
Creation

Continuity


4

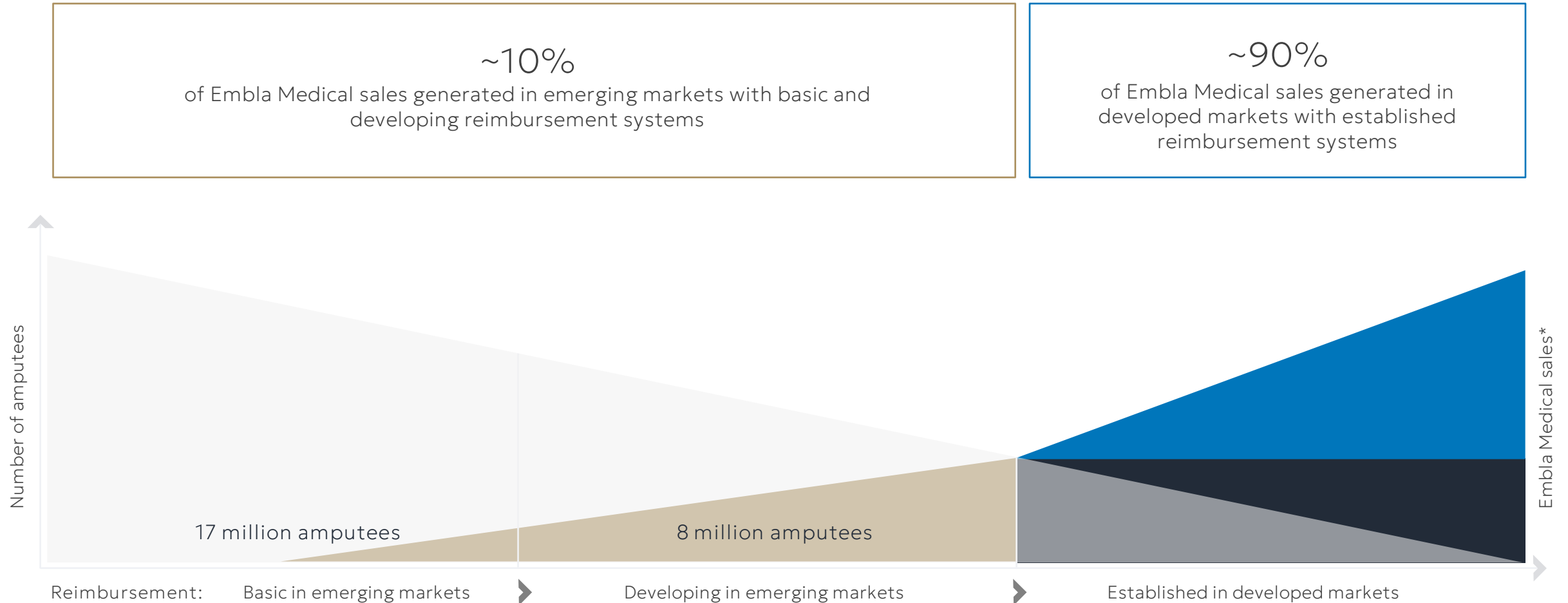
Bracing
Simplified


5

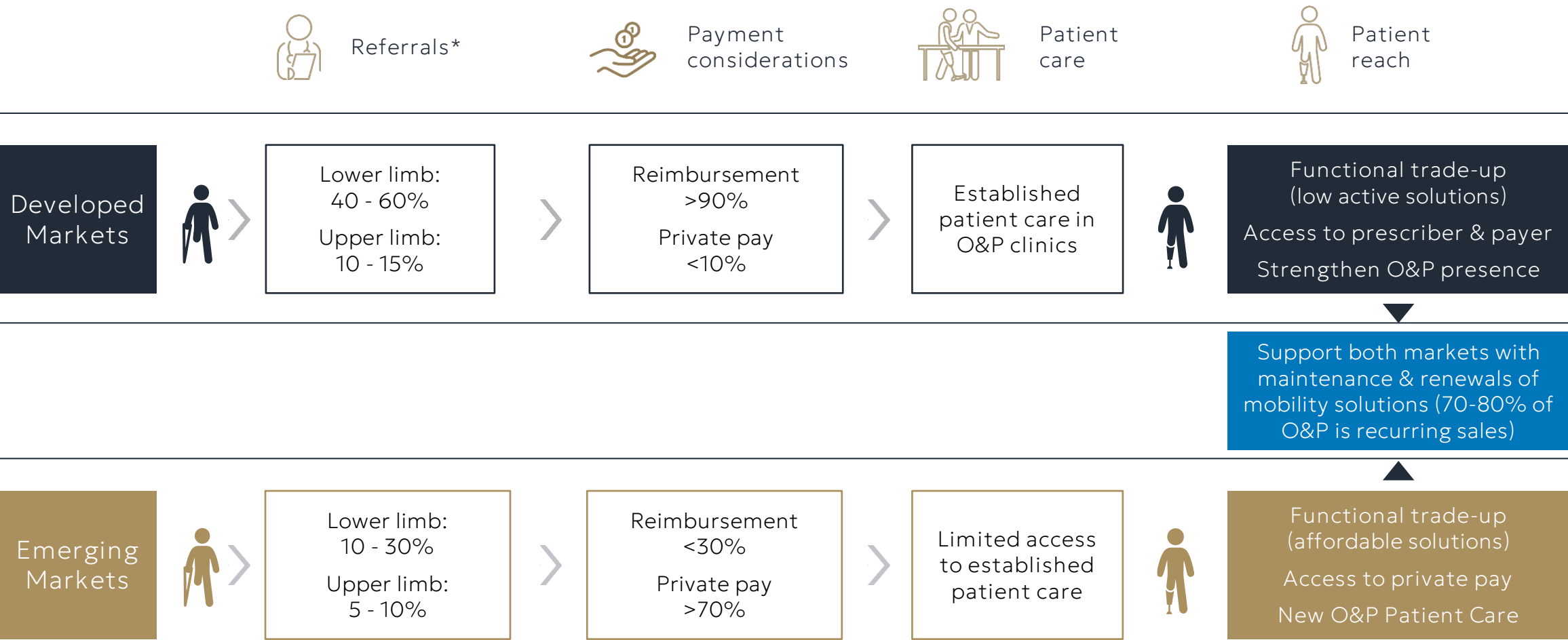
Enabled by People, Sustainability & Scalability
OUR M&A STRATEGY SUPPORTS GROWTH'27



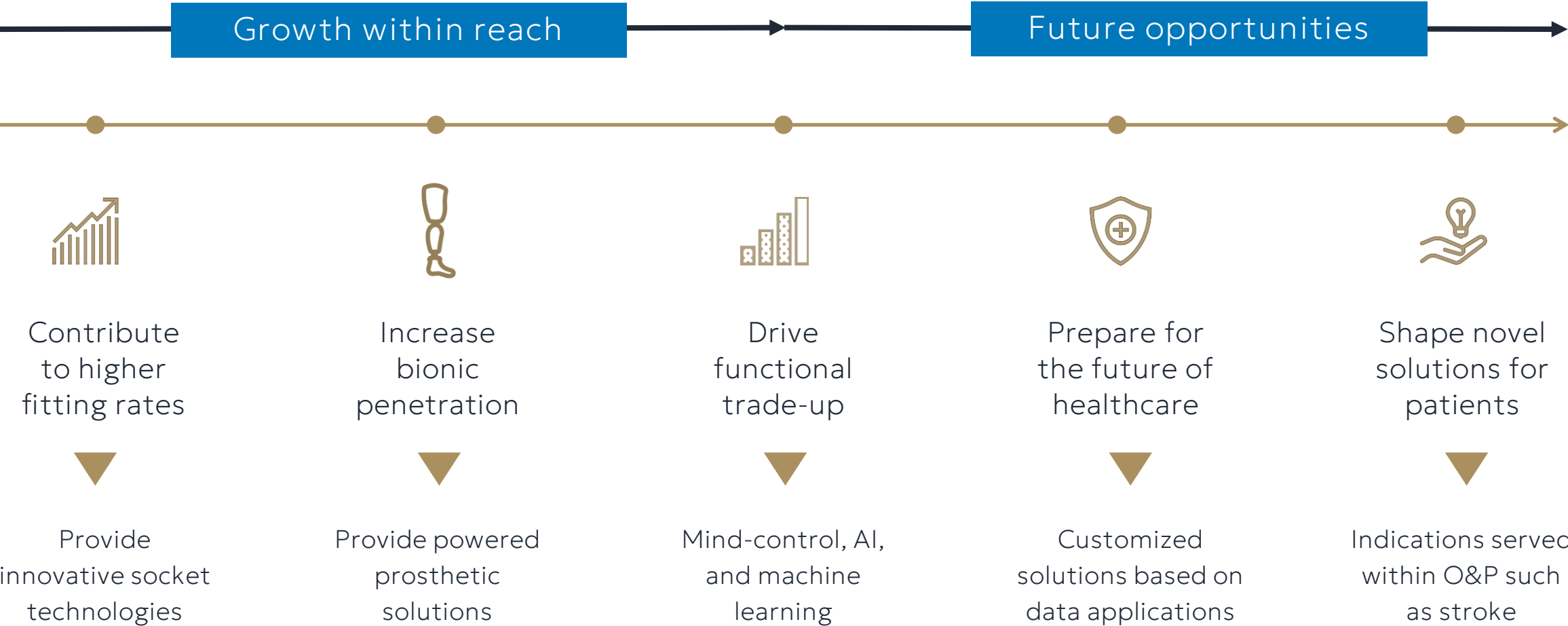
1 | Significant opportunity to grow sales in emerging markets



1 | Reaching more patients through better understanding of the patient journey



2 | Innovation to drive near-term and future growth

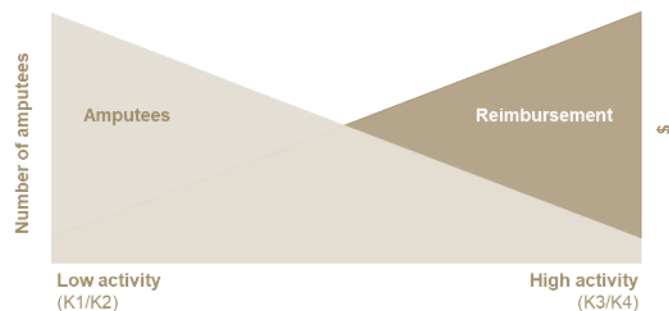


2 | From simple to powered, intelligent and energy efficient Bionic solutions



2 | Solutions that match the needs of low active amputees

Elderly don't get solutions they need



The benefits of high-end solutions

- Reduce risk of falls
- Reduce dependency on others
- Reduce cost in elderly care
- Increase mobility
- Increase daily prosthetic use



From socket molding
to user-friendly
technology



From a mechanical
knee to a powered
knee



From passive feet
to energy
efficient feet



3 | The Patient Care journey

Patient Care represents a growing part of sales



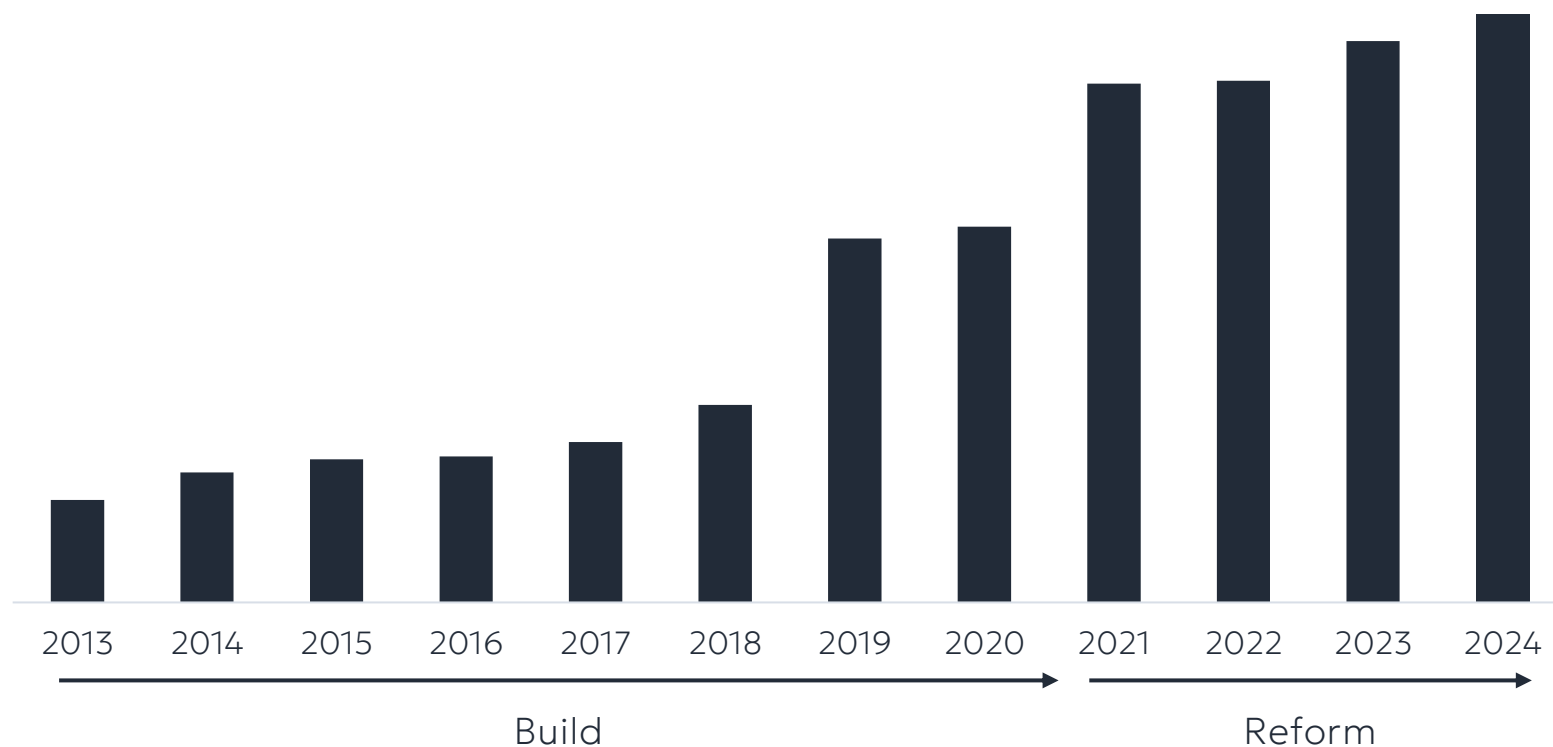
11
Countries



~200
Locations



1,500+
Employees



3 | Creating value for O&P Clinics

Key trends in O&P Clinics calling for new ways of working ▼ CPO shortage* New generation of CPOs Regulatory burden Reimbursement dynamics Digitalization	Increased Sales Reach more patients through clinically proven innovative solutions	O&P Clinic P&L in the US** 100%	Potential impact ■ ■ ■	Relative time to impact ⌚ ⌚
	Lower Cost of Goods and Technical Labor Centralize sourcing, use of own products, complete solutions, and central manufacturing	36%	■ ■	⌚
	Clinical Efficiency and Clinical Labor Standardization and full treatment pathway	15%	■	⌚ ⌚ ⌚
	General and Administrative Efficiency Centralize back-office, process and system support, and scalability	41%	■ ■	⌚ ⌚
	Operating Profit Opportunities for increased sales and cost efficiencies	8%		

3 | O&P services is an offering that strengthens Embla Medical as a business partner

Service offering

Key benefit



Outsourced fabrication

- Central fabrication
- Össur Leg

Reduced need for
manpower and floor
space

Service offering

Key benefit



Patient outcomes

- PRO App
- Outcomes mgmt.

Reimbursement
justification and
optimal product
selection



Practice management

- Business IT solution
- Claims mgmt.

Management
software to increase
efficiency

Business support

- Compliance audit
- Reimbursement
- Regulatory
- Partner network



Support to
accelerate sales
growth

4 | Bracing Simplified strategy



Identity

Be the trusted partner for our customers

-
- Sales enablement training
 - Marketing campaign



Customer Convenience

Reduce complexity for our partners

-
- Curated digital education
 - Digital inventory management solution



Product Confidence

Provide our partners with a simplified and strong portfolio

-
- Value engineering
 - Portfolio streamlining



Responsibility

Reduce our footprint and that of our partners

-
- Responsible packaging

5 | Our M&A strategy supports Growth'27

Tactical and strategic opportunities to accelerate long-term growth



Market Access



Reaching more
patients



Portfolio Expansion



Serving more
chronic patients



Technology



Innovative
O&P solutions

Embla Medical and Sustainability



Our Sustainability Commitment

- We provide products and services that contribute to good health, using responsible production methods and supporting climate action, while being a sponsor for inclusivity and transparency.
- We believe that sustainable growth is the only way to build a successful and responsible business for the benefit of future generations.

**RESPONSIBLE
FOR TOMORROW®**



Sustainability Management

- Inspired by the Corporate Sustainability Reporting Directive (CSRD), we perform a Double Materiality Assessment to identify material topical standards
- For each standard, we manage, and control identified material impacts, risks, and opportunities in our Responsible for Tomorrow program



Our Environment

Responsible for our environmental impact

Climate Change

We have set science-based targets and are actively working towards net-zero operations by 2050.

Resource Use and Circular Economy

We are taking initial steps towards circular solutions to reduce the environmental impact of our products.

Pollution

We are committed to responsible manufacturing practices and minimizing pollution from our operations.

-2%

Emissions Intensity
2023/2024

Market Based Emissions
(tCO2e/mUSD)

25%

Suppliers
environmentally
engaged or advanced

Supplier survey 2024 on
environmental performance

63%

Recycled
Waste

Waste from Operations 2024

Stakeholder
engagement on
circular solutions

Completed in 2024



Our People

Responsible for enhancing the social well-being of our people & communities

Own Workforce

We prioritize health & safety, equal opportunities, and foster a supportive and productive environment that drives innovation and growth.

Workers in the Value Chain

We collaborate with suppliers across our global value chain who are dedicated to quality, ethical standards, and sustainable practices.

Customers and End-Users

We have a positive impact on our consumers and end-users, and deliver safe, reliable, high-quality products that improve people’s mobility.



design and market functional products for the elderly, 3 out of 4 already launched of target set for 2024



Gender Ratio
51% : 49%

40% female with people management role



7.9 of 10
Employee Engagement Index



755
implemented employee suggestions on improved workplace safety in 2024

The diagram is a circular infographic with four main segments: 'Our Environment' (top-left, with a leaf icon), 'Our People' (top-right, with a group of people icon), 'Our Business' (bottom, with a building icon), and an unlabeled bottom-left segment. In the center is a white circle with a brown border containing the text: 'We improve people’s mobility so they can live a Life Without Limitations®'.

3

GOOD HEALTH AND WELL-BEING



5

GENDER EQUALITY



8

DECENT WORK AND ECONOMIC GROWTH



55

 EMBLA MEDICAL™

Our Business

Responsible business leading with integrity and transparency

Business Conduct

We adhere to our Code of Conduct, grounded in our core values of Honesty, Frugality, and Courage.

We do not authorize nor tolerate any business practice that violates anti-bribery and anti-corruption laws or regulations.

Our Speak-Up Line is available 24/7 to anyone wishing to ask a question or make a complaint.



99%

Of new employees trained in our Code of Conduct in 2024





CLIMATE TARGETS VALIDATED

by the Science Based
Targets initiative



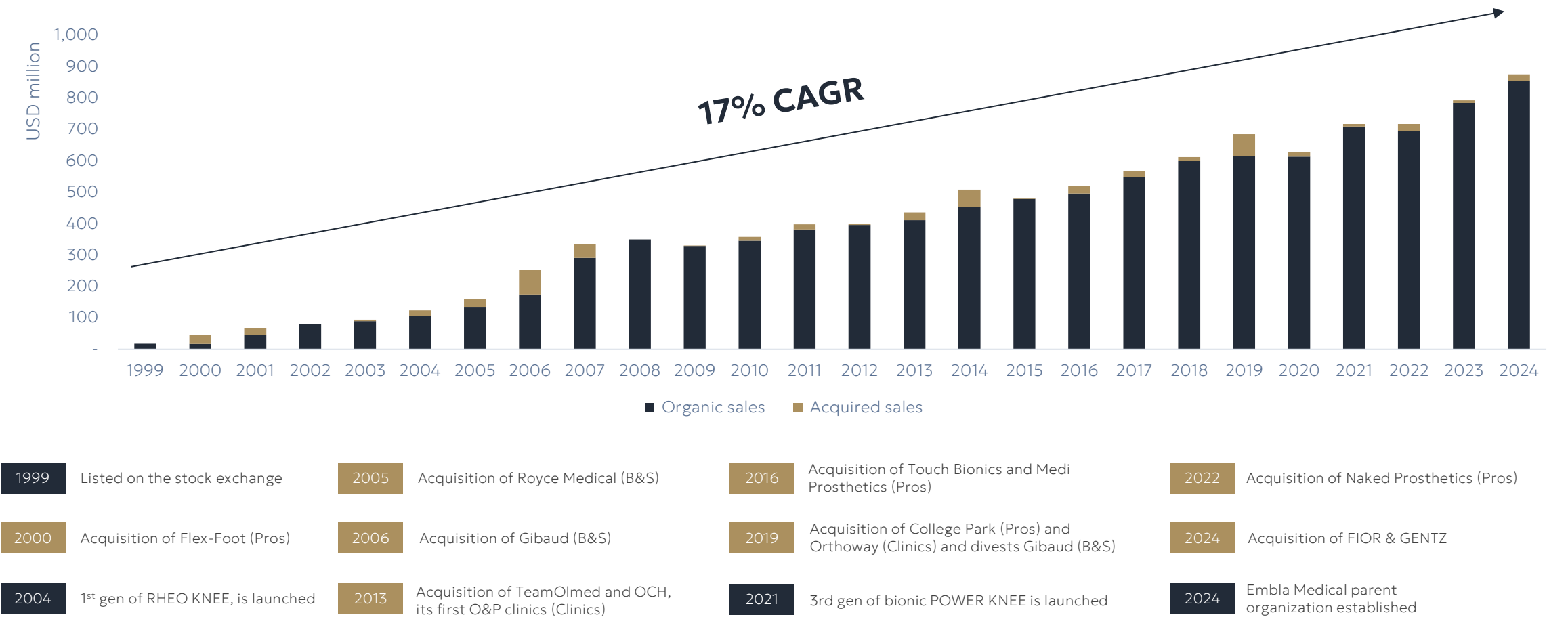
SCIENCE
BASED
TARGETS

DRIVING AMBITIOUS CORPORATE CLIMATE ACTION

Financials

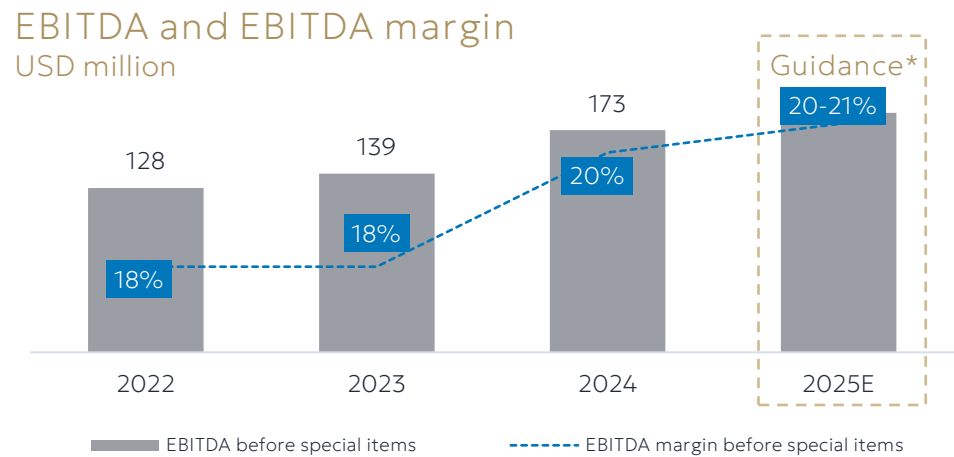
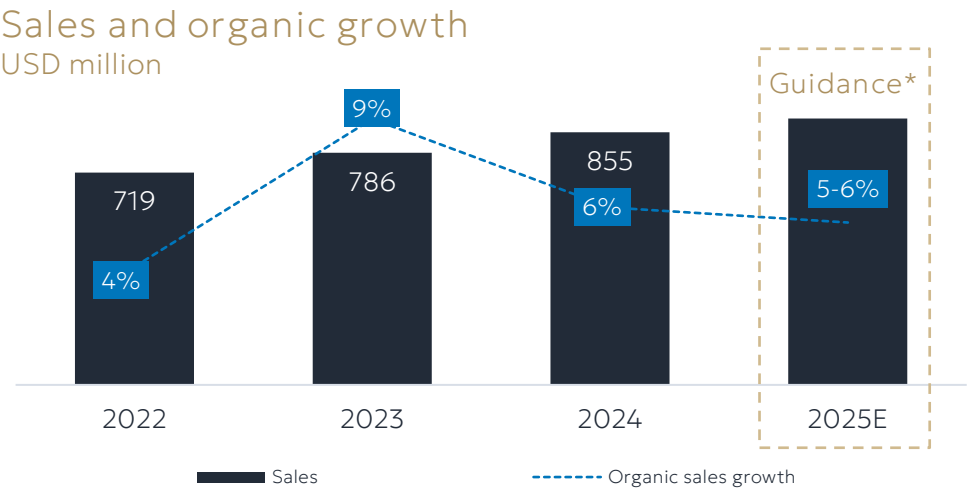


Embla Medical has grown through a healthy combination of organic growth and acquisitions



Note: The chart is an approximation for split between organic and acquired growth

Strong track record of delivery in line with Growth'27 strategy



Capital allocation policy

We will prioritize growth opportunities, value-adding investments and acquisitions, while maintaining a healthy balance sheet with a target range of 2.0-3.0x NIBD/EBITDA before special items.

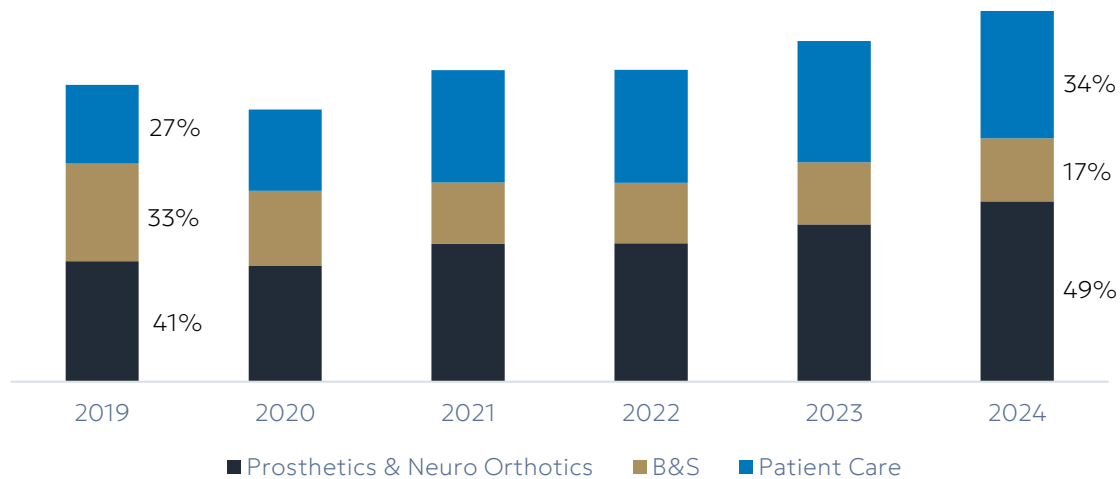
Excess capital will be returned to shareholders via purchase of own shares



Our business mix has changed significantly

Increased focus on chronic mobility challenges

- Strong organic growth and acquisitions in both Prosthetics & Neuro Orthotics and Patient Care
- Divestments of Gibaud and B&S sales entities



We have an increasingly scalable infrastructure

Category	Scalability	Key drivers impacting profitability
COGS	High	▪ Scalable manufacturing platform ▪ Centralized procurement (strategic sourcing) ▪ 13 fewer locations since 2009
S&M	Medium	▪ Implementation of a new CRM platform ▪ Growing high-end solutions sales (e.g. Bionics) ▪ Investments in market access in emerging markets
G&A	High	▪ Shared service center in Poland ▪ Global IT supporting majority of Embla Medical entities ▪ Centralized back-offices in Patient Care
R&D	Low	▪ Investments in high-end product development ▪ New innovation



Financial ambitions for Growth'27

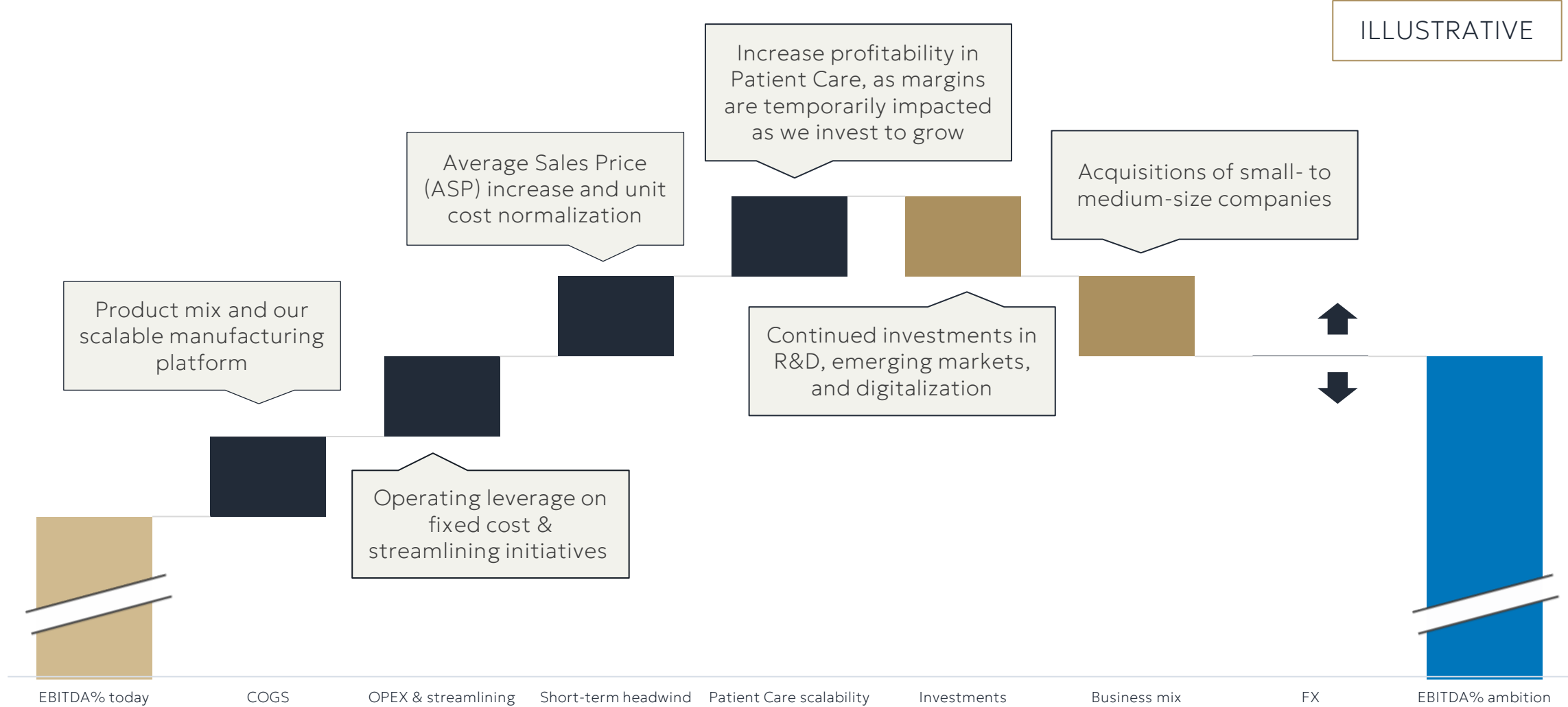
- Sales growth

$$\begin{array}{ccccc} 7-10\% & = & 5-7\% & + & 2-3\% \\ \text{LCY* growth} & & \text{organic growth} & & \text{acquisitive growth} \\ \text{p.a. on average} & & \text{p.a. on average} & & \text{p.a. on average} \end{array}$$

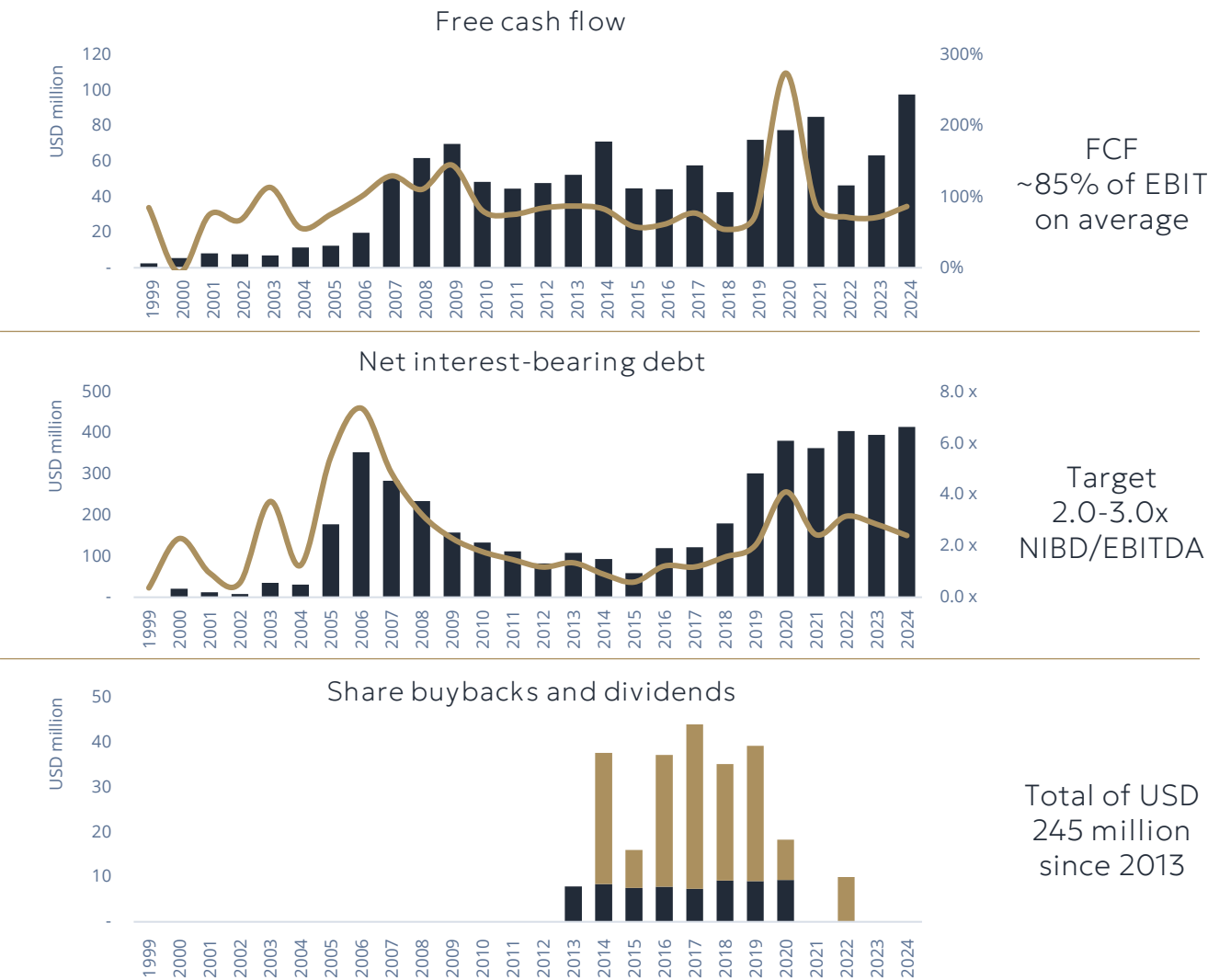
- EBITDA margin before special items
 - The ambition is to gradually increase the EBITDA margin before special items
 - EBITDA margin before special items expansion is subject to acquisitions and currency movements, in addition to changes in the business mix
- Capital allocation
 - We will prioritize growth opportunities, value-adding investments and acquisitions, while maintaining a healthy balance sheet with a target range of 2.0-3.0x NIBD/EBITDA before special items
 - Excess capital will be returned to shareholders via purchase of own shares



We have numerous opportunities to increase the EBITDA margin



Embla Medical has a history of strong cash flow generation



Contact our Investor Relations



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Embla Medical press releases by e-mail

If you wish to receive Embla Medical press releases by e-mail, please register on our website:

www.emblamedical.com/investors

Financial calendar and events

Oct 21, 2025	Interim report Q3 2025
Oct 21, 2025	Q3 2025 HCA Capital virtual presentation and Q&A
Oct 22, 2025	Q3 2025 Investor Road Show, Copenhagen (Danske Bank)
Oct 22-23, 2025	Q3 2025 Investor Road Show, Benelux (DNB Carnegie)
Oct 23, 2025	Q3 2025 Investor Road Show, New York City (DNB Carnegie)
Oct 24, 2025	Q3 2025 Investor Road Show, Reykjavik (Embla/Össur HQ)
Nov 4, 2025	Berenberg Nordic Seminar, Frankfurt
Nov 17, 2025	InvestorDagen Dansk Aktionærforening, Copenhagen
Nov 18-19, 2025	Jefferies Global Healthcare Conference, London
Nov 24, 2025	AktiInfo Investor Event (Retail), Aalborg
Nov 25, 2025	DNB Carnegie Healthcare Conference, Oslo
Nov 26, 2025	Group Presentation at HCA Capital, Copenhagen
Nov 26, 2025	Danske Bank Winter Seminar, Copenhagen
Dec 2, 2025	Nordea Focus Seminar, Paris
Jan 8, 2026	SEB Nordic Seminar, Copenhagen
Feb 3, 2026	Interim Report Q4 2025 & 2025 Annual Report



Forward-looking statement

This presentation contains forward-looking statements, which reflect the Management's current views with respect to certain future events and financial performance. Although the statements are based upon estimates the Management believes to be reasonable, there is no assurance that these statements will be achieved.

Statements containing the financial outlook for 2025 and the following years naturally involve risks and uncertainties, and consequently actual results will differ, and may differ materially, from those projected or implied in the forward-looking statements.

The risks and uncertainties may include unexpected developments in the international currency exchange and securities markets, financing, market driven price decreases for Embla Medical's products, delay or failure of development products, production problems and unexpected cost increases, development of new technologies by competitors, the introduction of competing products within Embla Medical's core areas, exposure to product liability and other lawsuits, changes in reimbursement rules and governmental laws.