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Unloader One® Lite

The Final Hurrah

Until the end of December, we will be offering last chances to purchase stock of the Unloader One® Lite knee brace with a special discount opportunity. Any brace available in stock will receive a **10% discount** off the standard clinic price until 31.12.21. This offer is strictly while stocks last as we will be placing no further orders.

Unloader One Lite



Unloader One Lite is a slim and low profile knee brace that is designed to provide unicompartmental unloading of the knee joint that may help relieve pain from degenerative meniscal tears and knee OA while being worn. With an integrated sleeve and soft edge shells, the brace is an optimal combination of comfort and sleek look.

If you would like more information, please speak to your local Össur Representative or contact our friendly Customer Care Team on 1300 123 268.



Össur Bracing & Supports Survey 2021

We'd love to hear from you!

Your satisfaction is important to us and we hope that we've been successful in providing you with exceptional customer care and products. Yet we still want to know how we're really doing. Can you tell us about your experience with Össur so far?

All eligible entries will be placed into the draw to win a **\$100 Visa Gift Card**, and 1x lucky winner will be contacted late November. Your feedback and time is most valuable to us, the survey should take you about 5 minutes to complete.

[Start Survey](#)

Don't Miss Out on our Next Webinar

Current Management of Meniscal Tears



Presented by Tim Lording, this webinar will examine the current state of play for meniscal tears. Tim will provide an insight into the current protocols in place and the critical thinking required when evaluating meniscal injuries. Topics to be covered include:

1. **Meniscal structure and function**
2. **Types of meniscal tears**
3. **When to repair, when to resect and when to leave alone**
4. **Rehabilitation after meniscal surgery**

About Tim Lording

Tim Lording is a locally and internationally trained orthopaedic surgeon specialising in surgery of the knee. Born and educated in Melbourne, Tim completed his undergraduate medical degree at Monash University in 2002. He subsequently undertook advanced orthopaedic training in Victoria and Tasmania, and obtained a fellowship of the Royal Australasian College of Surgeons in 2011.

Date: Wednesday, 24 November 2021

Time: 7:00pm - 8:00pm (AEDT)

[Register Today](#)

2022 Product Discontinuation Notification

We wish to notify you that Össur will discontinue supply of some non Össur manufactured products in 2022 in addition to the Unloader One Lite discontinuation that was notified in April this year. The products to be discontinued include:

- All SUR-FIT TLSO and CTLSO models including custom order models
- Ezy-As Stocking Applicators
- Custom 1cm/2cm/3cm Heel wedges

- Unloader One Lite

Össur Australia will stop selling these products on the 31 December 2021, however, depending on local warehouse inventory some sizes may sell out sooner. We are unable to order further stock, so if under the circumstances something becomes unavailable, no backorders will be held.

Your territory representative will be in contact shortly to discuss stock availability with you should you need anything, as well as alternative options. Some items still available will also be eligible for a discount, which your representative will be able to advise on.

If you currently hold any consignment stock, we will be requesting this is returned to us or purchased if you decide to retain this stock.

This discontinuation will allow Össur to continue its ongoing investment in its global bracing and supports portfolio. We look forward to sharing future product developments with you.

We will endeavor to answer any concerns as best we can, and rest assured that we will continue our clinical and technical support of the Össur Unloader One Lite for as long as you still have stock on hand or on patients. We thank you for your understanding and encourage you to reach out to us with any further questions you may have.

[Contact Us](#)

Christmas Trading Notification

We are pleased to announce we will remain open through the Christmas and New Year season, excluding December 31st and Public Holidays. As courier services over this period can be delayed, we suggest placing orders in December for stock that you anticipate you may require over the holiday period.



PRE-CHRISTMAS DELIVERY CUT-OFF DATES	
NZ	Monday, 13 December 2021
NT	Monday, 13 December 2021
QLD (Far North)	Monday, 13 December 2021
WA	Tuesday, 14 December 2021
TAS	Wednesday, 15 December 2021
QLD	Thursday, 16 December 2021
VIC	Friday, 17 December 2021
NSW	Friday, 17 December 2021
ACT	Friday, 17 December 2021
SA	Friday, 17 December 2021

2022 Price Notification

From 1 January 2022, Össur Australia – Bracing & Supports will implement a price increase across our range of products. This price increase does not apply to all products or to any formal pre-existing price contracts/agreements or tender arrangements. Should you have any questions related to this price change; or would like a copy of our price list, please do not hesitate to contact your local Össur representative or Customer Service on 1300 123 26.

Meet Our New Staff

Kayleigh Strydom Clinical Sales & Support - WA



This month Össur welcomes Kayleigh Strydom to our sales team. Kayleigh will be based in Perth and will become the key contact for all of our customers in Western Australia.

As a trained and Qualified Biokineticist, and having managed and mentored sales staff in South Africa, Kayleigh's skills have crossed over into Orthopaedic devices for the past 10 years. She has many connections already within hospitals that she is looking forward to growing within her career at Össur.

For Perth customers wishing to speak with Kayleigh, her

contact details can be found in our Key Contacts below.

Joke of the Month



Key Contacts

NSW



Manish Zachariah
Regional Sales Manager
Mobile: 0448 172 505
Email: mzachariah@ossur.com

QLD



Charl Botha
Regional Sales Manager
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Nicholas Moloney
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QLD & NT



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NSW & ACT

WA



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VIC



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